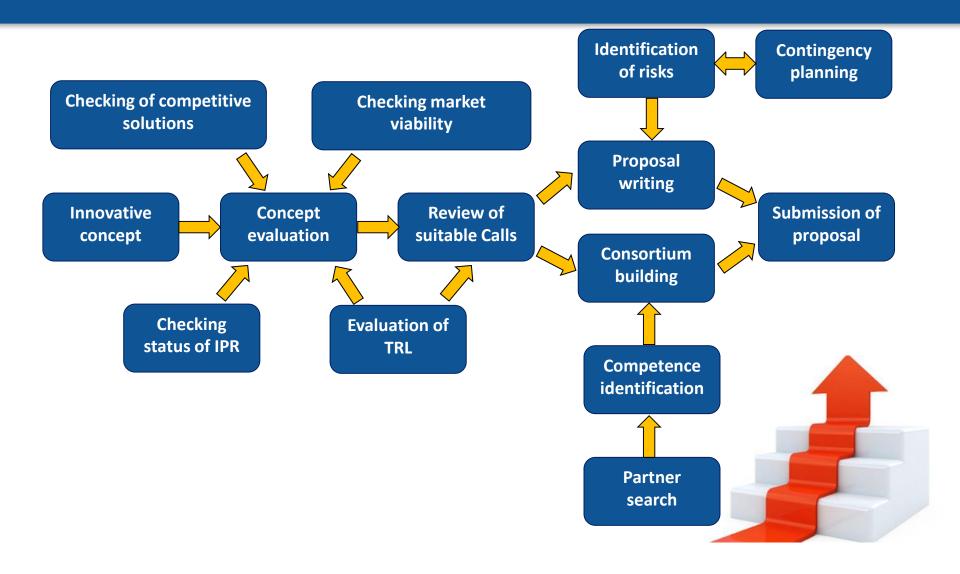


# HORIZON 2020

First steps to accomplish your innovative plans by H2020 – Way to success – from concept to project proposal

Presenter: Patrícia Mérei, Dr. János Hamar

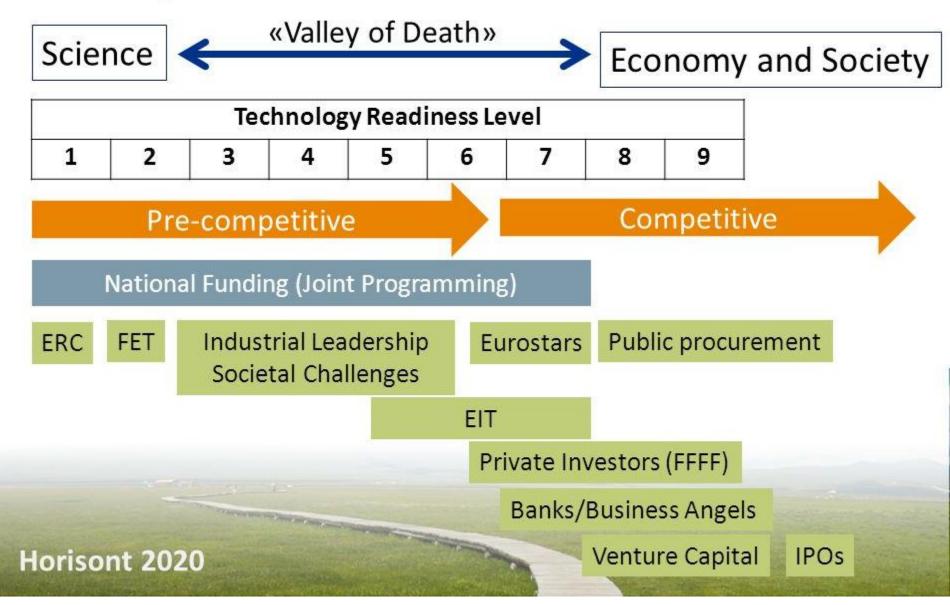
## Typical steps to a H2020 proposal



## Technology Readiness Levels

| <b>TRL Level</b> | Explanation   |
|------------------|---|
| TRL 0            | Idea. Unproven concept, no testing has been performed.                                  |
| TRL 1            | Basic research. Principles postulated and observed but no experimental proof available. |
| TRL 2            | Technology formulation. Concept and application have been formulated.                   |
| TRL 3            | Applied research. First laboratory tests completed; proof of concept.                   |
| TRL 4            | Small scale prototype built in a laboratory environment ("ugly" prototype).             |
| TRL 5            | Large scale prototype tested in intended environment.                                   |
| TRL 6            | Prototype system tested in intended environment close to expected performance.          |
| TRL 7            | Demonstration system operating in operational environment at pre-<br>commercial scale.  |
| TRL 8            | First of a kind commercial system. Manufacturing issues solved.                         |
| TRL 9            | Full commercial application, technology available for consumers.                        |

## Funding for research and innnovation



## Useful information to proposal preparation

#### **Participant Portal**

- <u>http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/index.html</u>
- <u>http://ec.europa.eu/research/participants/portal/desktop/en/funding/reference\_docs.html</u>
- All information for participants (calls, legal documents, guides etc.); Search Function to find topics; Proposal submission

#### **IPR:** <u>https://www.iprhelpdesk.eu</u>

#### Horizon 2020

http://ec.europa.eu/programmes/horizon2020/

#### **Project data base:**

http://cordis.europa.eu/search/advanced\_en?projects



European Commission

## Useful information to proposal preparation

#### Partner search support: main source

- https://cordis.europa.eu/partners/web/guest/home
- <u>http://een.ec.europa.eu</u>
- <u>http://www.ideal-ist.eu/partner-search/pssearch</u>

#### **Become an expert**

- H2020 needs more and different type of experts
- <u>http://ec.europa.eu/research/participants/portal/desktop/en/experts/index.html</u>

#### **SME definition:**

 <u>http://ec.europa.eu/enterprise/policies/sme/files/sme\_definitio</u> <u>n/sme\_user\_guide\_en.pdf</u>



## **Proposal preparation**

**Step 1. Identify relevant calls for proposals** –identify a call that is relevant to your organisation or to an idea you may have for a research project

**Step 2. Obtain call-specific documentation and forms** – The Commission publishes a separate <u>information package</u> which includes a comprehensive Guide for Proposers that offers practical advice for preparing and submitting proposals under each call. Finalise the concept!

**Step 3. Establish consortium of researchers, developers and end-users** – The proposer must recruit partners to form a consortium capable of undertaking all aspects of the intended project. Define and finalise partners' roles and agree on the individual budgets.

Step 4. Prepare research proposal

#### Step 5. Submit proposal to Commission by call deadline

#### Step 1. Identify relevant calls for proposals:

#### Prerequisite:

- ✓ General understanding of H2020 operational system
- ✓ Overview of the possible project types
- ✓ Good comprehension of EC language, buzzwords
- ✓ Get acquainted with the existing programmes in your area
- Make a list of the most interesting websites for you (favorites)
- $\checkmark$  Subscribe to newsletters and services
- Attend events organised in your country to learn about new programmes and projects
- Dedicate some time each week to MONITOR what is going on (i.e. 30 min each week may be enough)

Types of actions supported by grants:

- •Research and Innovation Actions (RIA)
- •Innovation Actions (IA)
- •Coordination and Support Actions (CSA)
- •SME Instrument (SMEI)
- Fast Track to Innovation (FTI)



### **Research and Innovation Actions**

- Activities aiming to establish new knowledge and/or to explore the feasibility of a new or improved technology, product, process, service or solution.
- Basic and applied research, technology development and integration, testing and validation on a small-scale prototype in a laboratory or simulated environment.



## **Innovation Actions (IA)**

- Activities directly aiming at producing plans and arrangements or designs for new, altered or improved products, processes or services.
- Prototyping, testing, demonstrating, piloting, large-scale product validation and market replication



## **Coordination and Support Actions (CSA)**

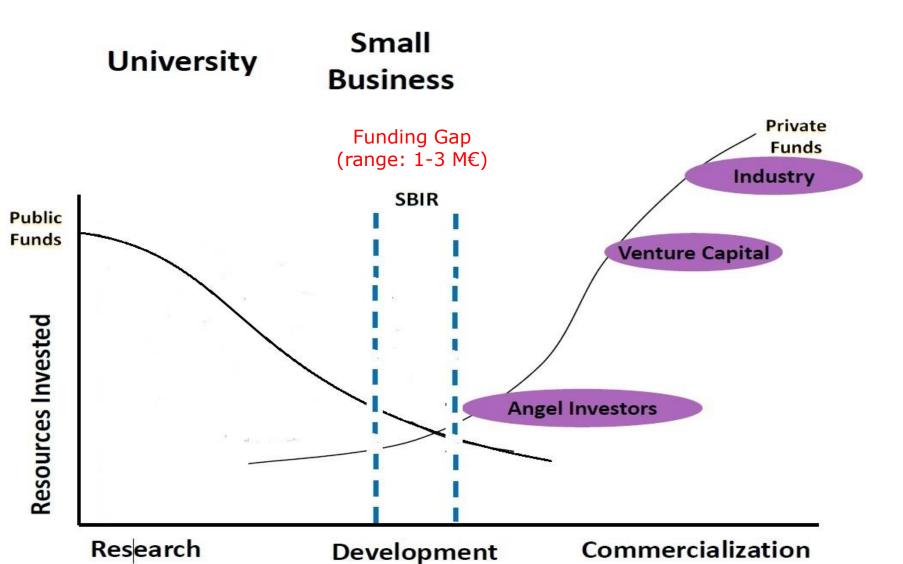
Accompanying measures such as

- standardisation,
- dissemination,

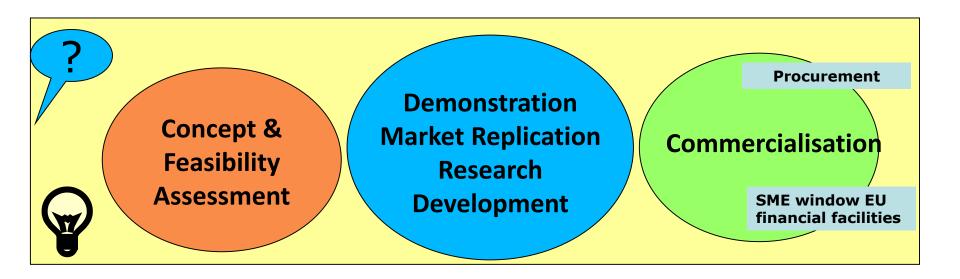


- awareness-raising and communication, networking,
- coordination or support services,
- policy dialogues and mutual learning exercises and studies etc.

#### **SME Instrument**



## **SME instrument**



IDEA business coaching and complimentary services



## **SME** instrument

Phase 1: Concept and feasibility assessment

Input: Idea/Concept: "Business Plan 1" (~ 10 pages) 10% budget

Activities: Feasibility of concept Risk assessment IP regime Partner search Design study Pilot application etc.

Output: elaborated "Business plan 2"

Lump sum: 50.000 € ~ 6 months Phase 2: R&D, demonstration, market replication

**Input:** "Business plan 2" plus description of activities under Phase 2 (~ 30 pages) 88% budget

Activities: Development, prototyping, testing, piloting, miniaturisation, scaling-up, market replication, research

Output: "investorready Business plan 3"

0.5-2.5 M€ EC funding ~ 12 to 24 months Phase 3: Commercialisation

Promote instrument as quality label for successful projects

Facilitate access to private finance

Support via networking , training, information, addressing i.a. IP management, knowledge sharing, dissemination

SME window in the EU financial facilities (debt facility and equity facility)

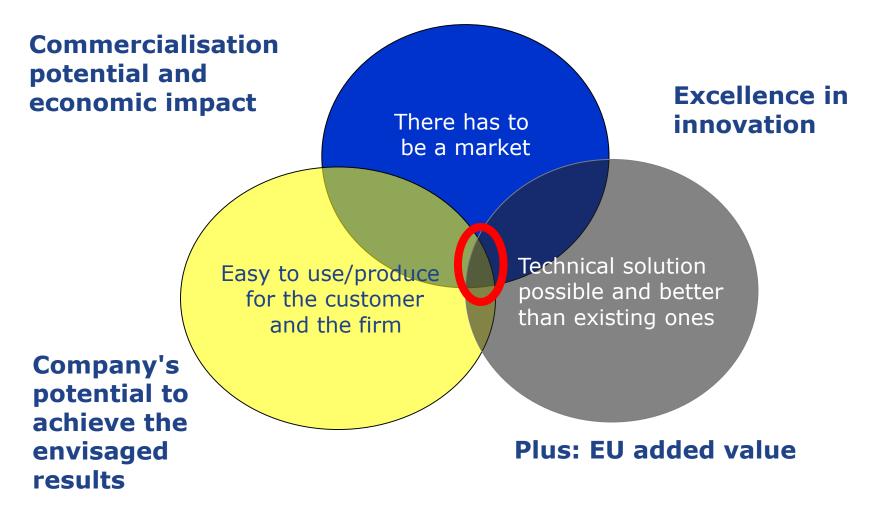
Possible connection to PPC (and PPI?)

No direct funding

## Main features

- Targeted at all types of innovative SMEs showing a strong ambition to develop, grow and internationalise
- Only SMEs will be allowed to apply for funding and support
- Single company support possible
- No obligation for applicants to sequentially cover all three phases; each phase open to all SMEs
- 70% funding (exceptions possible)

## **Evaluating SME instrument activities**



## Types of Action

| Type of Action                   | Code | Minimum<br>Conditions                    | Funding<br>Rate                           | Typical<br>Duration                     | Average EC<br>Contribution  | Aim   |
|----------------------------------|------|--|---|---|---|---|
| Research &<br>Innovation Action  | RIA  |  |   | 36-48<br>months                         | € 2.0 – 5.0M  | collaborative research projects   |
| Innovation Action                | IA   | ≥ 3 legal<br>entities<br>from 3<br>MS/AC | 70%<br>(non-<br>profit<br>100% )          | 30-36<br>months                         | € 2.0 – 5.0M  | produce plans & arrangements<br>or designs for new, altered or<br>improved products, processes<br>or services |
| Coordination &<br>Support Action | CSA  | 1 legal<br>entity                        | 100%                                      | 12-30<br>months                         | € 0.5 – 2.0M  | accompanying measures<br>(standardisation,<br>dissemination, policy<br>dialogues etc.) no research            |
| SME Instrument                   | SME  | 1 SME in<br>MS/AC                        | <ul> <li>Phase years<br/>(70%)</li> </ul> | e 1: lump sum<br>e 2: € 0.5 – 2.5<br>;) | n of € 50K / project<br>5M/ project (1-2<br>sts reimbursed)<br>ng | combination of<br>demonstration activities<br>(testing, prototyping,),<br>market replication                  |
| Fast Track to<br>Innovation      | FTI  | ≤ 5 legal<br>entities<br>from 5<br>MS/AC | 70%<br>(non-<br>profit<br>100%)           | 12-24<br>months                         | ≤€3.0M  | produce plans & arrangements<br>or designs for new, altered or<br>improved products, processes<br>or services |

#### Step 1. Identify relevant calls for proposals:

#### • Searchable calls for proposals:

http://ec.europa.eu/research/participants/portal/deskto H2020-FCT-2015

| European<br>Commission      | Par                   | ticipant     | Portal  |               |                       |               |   |       | Deadlines: 27/08/2015   | Deadlines: 27/08/2015   |
|-----------------------------|-----------------------|--------------|---|---------------|-----------------------|---------------|---|-------|---|---|
| opean Commission            | 1 > Research & Innova | tion > Parti | cipant Portal > Calls   |               |                       |               |   |       | Opening Date: 25/03/2015  | Opening Date: 25/03/2015  |
| HOME                        | FUNDING OPPORTUN      | ITIES H      | OW TO PARTICIPATE   | EXPERTS       | SUPPORT - Search      | PP Q          | 🔒 LOGIN 💄 REG   | ISTER | Societal Challenges<br>Digital Security: Cybersecurity,<br>Privacy and Trust  | Excellent Science<br>Individual Fellowships (IF)<br>H2020-MSCA-IF-2015  |
| EU Programm                 | es 2014-2020          | с II         | ۲ D   |               |                       |               |   |       | H2020-DS-2015-1   |   |
| Search Topics               |                       | Call         | s for Prop  | osals         |                       |               |   |       | Deadlines: 27/08/2015<br>Opening Date: 25/03/2015   | Deadlines: 10/09/2015<br>Opening Date: 12/03/2015   |
| Call Updates                |                       |              | Horizon 2020  |               |                       |               | Advanced search for topic<br>Calls for tenders on TED | s     | Societal Challenges<br>Horizon Prize - Better use of<br>Antibiotics   | Industrial Leadership<br>Fast Track to Innovation Pilot<br>H2020-FTIPilot-2015-1                              |
| H2020                       |                       |              | Marie-Sklodowsk<br>Research Infrasti  |               | ons                   |               |   | ^     | H2020-HOA-01-2015   | H2020-F11Pll0t-2015-1   |
| Research Fun                | nd for Coal & Steel   | Ind          | Industrial Leadership Leadership (LEIT)                                       |               |                       |               |   |       | Deadlines: 17/08/2016<br>Opening Date: 10/03/2015   | Deadlines: 01/12/2015<br>Opening Date: 06/01/2015   |
| COSME<br>3rd Health Pro     | noramme               |              | <ul> <li>Information</li> <li>Nanotechnol</li> <li>Advanced matrix</li> </ul> | ogies         | nication Technologies |               |   | ſ     | Societal Challenges<br>Horizon 2020 dedicated SME<br>Instrument Phase 1 and 2,<br>2014-2015   | Excellent Science<br>Calls for proposals for ERC Proof of<br>Concept Grant                                    |
| Consumer Pro                | -                     |              | Biotechnolog  | У             |                       |               |   | ~     | H2020-SMEINST-1-2015<br>Deadlines: 18/03/2015 17/06/2015<br>17/09/2015 25/11/2015   | ERC-2015-PoC<br>Deadlines: 05/02/2015 28/05/2015<br>01/10/2015  |
|                             |                       | Status       | Forthcoming   | <b>√</b> Open | Closed                | Filter a call | FILTER  | L     | Opening Date: 18/12/2014  | Opening Date: 07/11/2014  |
| FP7 & CIP Prog<br>2007-2013 | grammes               |              |   |               |                       |               |   |       | Industrial Leadership<br>Enhancing SME innovation capacity<br>by providing better innovation  | Excellent Science<br>FET-Open - novel ideas for radical<br>new technologies                                   |
| Calls                       |                       | Sort by      | (€Planned) Openi  | ng Date       | ODeadline             | OCall title   | OCall identifier                                      |       | support<br>H2020-INNOSUP-2014-5<br>Deadlines: 14/11/2014 12/02/2015<br>14/05/2015 14/07/2015 14/10/2015<br>Opening Date: 11/12/2013 | H2020-FETOPEN-<br>2014-2015-RIA<br>Deadlines: 30/09/2014 31/03/2015<br>29/09/2015<br>Opening Date: 11/12/2013 |

In addition to the search facilities, the full list of H2020 Calls can be found here

Security H2020-BES-2015 and securing society, including .

H2020-DRS-2015 Deadlines: 27/08/2015 Opening Date: 25/03/2015 Science with and for Society EU Prize for Women Innovators H2020-WIPRIZE-2015 Deadlines: 20/10/2015 Opening Date: 10/03/2015 Horizon 2020 dedicated SME Instrument Phase 1 and 2, 2014-2015 H2020-SMEINST-2-2015 Deadlines: 18/03/2015 17/06/2015 17/09/2015 25/11/2015 Opening Date: 18/12/2014 Excellent Science FET-Open - novel ideas for radically new technologies H2020-FETOPEN-2015-CSA Deadlines: 31/03/2015 29/09/2015 Opening Date: 01/10/2014

#### Step 2. Obtain call-specific documentation and forms :

 http://ec.europa.eu/research/participants/portal/desktop/en/o pportunities/h2020/calls/h2020-smeinst-1-2015.html:

Topic: BG-12-2015-1: Supporting SMEs efforts for the development - deployment and market replication of innovative solutions for blue growth

Topic: BIOTEC-5b-2015-1: SME boosting biotechnology-based industrial processes driving competitiveness and sustainability

Topic: DRS-17-2015-1: Critical infrastructure protection topic 7: SME instrument topic: Protection of Urban soft targets and critical infrastructures

Topic: ICT-37-2015-1: Open Disruptive Innovation Scheme (implemented through the SME instrument)

Topic: INSO-10-2015-1: SME business model innovation

Topic: INSO-9-2015-1: Innovative mobile e-government applications by SMEs

Topic: IT-1-2015-1: Small business innovation research for Transport

Topic: MMP-25-2015-1: Accelerating the uptake of nanotechnologies, advanced materials or advanced manufacturing and processing technologies by SMEs

Topic: PHC-12-2015-1: Clinical research for the validation of biomarkers and/or diagnostic medical devices

Topic: SC5-20-2015-1: Boosting the potential of small businesses for eco-innovation and a sustainable supply of raw materials

Topic: SFS-08-2015-1: Resource-efficient eco-innovative food production and processing

Topic: SIE-01-2015-1: Stimulating the innovation potential of SMEs for a low carbon energy system

Topic: Space-SME-2015-1: SME Instrument

#### Step 2. Obtain call-specific documentation and forms :

 http://ec.europa.eu/research/participants/portal/desktop/en/o pportunities/h2020/topics/2557-ict-37-2015-1.html#tab1:

| European<br>Commission         | Partio                   | cipant Portal                      |                   |                             |  |                          |                              |
|--------------------------------|--------------------------|------------------------------------|-------------------|-----------------------------|--|--------------------------|------------------------------|
| an Commissio                   | n > Research & Innovatio | n > Participant Portal > Oppor     | tunities          |                             |  |                          |                              |
| HOME                           | FUNDING OPPORTUNIT       | HOW TO PARTICIPATE                 | EXPERTS           | SUPPORT - Search Pl         | P Q  | C LOGIN                  | a REC                        |
| U Programm                     | ies 2014-2020            |                                    |                   |                             |  |                          |                              |
| Search Topics                  |                          | Horizon 2020 ded                   | licated SME       | Instrument Pha              | se 1 and 2, 201                            | 4-2015                   |                              |
| Call Updates                   |                          | H2020-SMEINST-1-2015               |                   |                             |  |                          |                              |
| Calls                          |                          | Opening Date                       | 18-12-2014        |                             | 25-11-2015 17:00:0                         | 0 (Brussels loc          | al time)                     |
| Transaction of                 |                          | Publication date                   | 11-12-2013        | Total Call<br>Budget        | €26,557,000                                |                          |                              |
| H2020                          |                          |                                    |                   | Cut-off date(s)             | 18-03-2015 17:00:0                         |                          |                              |
| Research Fund for Coal & Steel |                          |                                    |                   |                             | 17-06-2015 17:00:0<br>17-09-2015 17:00:0   | The second second second |                              |
|                                | -                        |                                    |                   |                             | 25-11-2015 17:00:0                         |                          | and the second second second |
| COSME                          |                          | Programme                          | Horizon 2020      |                             |  |                          |                              |
| 3rd Health Pr                  | ogramme                  | Status                             | Open              | Main Pillar<br>OJ reference | Societal Challenges<br>OJ C361/9 of 11 Dec | cember 2013              |                              |
|                                |                          |                                    |                   | of reference                |  |                          |                              |
| Consumer Pr                    | ogramme                  | Topic: Open Disrupt<br>instrument) | tive Innovation   | Scheme (implemente          | d through the SME                          | ICT-37-2                 | 015-1                        |
|                                |                          | instrument)                        |                   |                             |  |                          |                              |
| P7 & CIP Pro                   | grammes                  |                                    |                   |                             |  |                          |                              |
| Calls                          |                          | Topic Description Topic C          | Conditions & Docu | ments Submission S          | ervice                                     |                          |                              |

#### Step 2. Obtain call-specific documentation and forms :

 http://ec.europa.eu/research/participants/portal/desktop/en/o pportunities/h2020/topics/2557-ict-37-2015-1.html#tab1:

|               | EU Programmes 2                         | 2014-2020  |                      |  |                           |   |  |  |  |
|---------------|---|--|----------------------|--|---------------------------|---|--|--|--|
|               | Search Topics                           | Horizon 2020 dedicated SME Instrument Phase 1 and 2, 2014-2015 |                      |  |                           |   |  |  |  |
|               | Call Updates                            | H2020-SMEIN  | H2020-5MEINST-1-2015 |  |                           |   |  |  |  |
|               | Calls 🔲 🔯                               |  | Opening Date         | 8  |                           | Deadline Date<br>Total Call<br>Budget   | 25-11-2015 17:00:00 (Brussels local time)  |  |  |
|               |   |  | Publication d        | late   | 11-12-2013                |   | €26,557,000  |  |  |
|               | H2020                                   |  |                      |  |                           | Cut-off date(s)                         | 18-03-2015 17:00:00 (Brussels local time)  |  |  |
|               | Opening h2020-sn                        | neinst-1-2015.zip  | ×                    |  |                           |   | 17-06-2015 17:00:00 (Brussels local time)<br>17-09-2015 17:00:00 (Brussels local time) |  |  |
| have          | chosen to open:                         |  |                      |  |                           |   | 25-11-2015 17:00:00 (Brussels local time)  |  |  |
| h202          | 20-smeinst-1-2015.zip                   |  |                      |  | Horizon 2020              |   |  |  |  |
| whic          | h is: Compressed (zipped) Fo            | older (19.5 MB)  |                      |  | Open                      | Main Pillar<br>01 reference             | Societal Challenges<br>OJ C361/9 of 11 December 2013                                   |  |  |
|               | http://ec.europa.eu                     |  |                      |  |                           | of reference                            |  |  |  |
| iat sho       | uld Firefox do with this file?-         |  |                      | en Disruptive Innovation Scheme (implemented through the SME ICT-37-2015-1                       |                           |   |  |  |  |
|               | oen with Windows Intéző (               | 1-6 10   | ~                    | trument)   |                           |   |  |  |  |
|               |   | derault)   | · ·                  |  |                           |   |  |  |  |
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| Do            | this <u>a</u> utomatically for files li | ke this from now on.   |                      | Topic C  | onditions & Documents     | Submission S                            | ervice   |  |  |
|               |   |  |                      |  |                           |   |  |  |  |
|               |   | 01/  |                      | ie budget fic  | ure in the main heading   | refers to the ove                       | rall budget available for phase 1 actions in   |  |  |
|               |   | OK   | Cancel               |  |                           |   | cording to the different phases of the SME   |  |  |
|               |   |  |                      |  | -                         | 1 C C C C C C C C C C C C C C C C C C C | cietal Challenges and for the Leadership in  |  |  |
|               |   | E  | nabling and Indu     | ustrial Techno   | ologies (LEITS). Please r | efer to "call docur                     | ments".  |  |  |
|               |   |  |                      |  |                           |   |  |  |  |
|               |   | _  |                      |  |                           |   |  |  |  |
|               |   | F  | lease read caref     | ully all provisions below before the preparation of your application.                            |                           |   |  |  |  |
|               |   | :  | L List of count      | ries and applicable rules for funding: described in part A of the General Annexes of the General |                           |   |  |  |  |
|               |   |  | Work Program         | me. For the S  | SME Instrument only ap    | plications from SM                      | IEs established in EU Members States or  |  |  |
|               |   |  |                      |  |                           |   |  |  |  |

#### The content of the zip file in case of SMEI:

- WP H2020 1. Introduction en
- WP H2020 5. Introduction to Leadership in enabling and industrial technologies (LEITs) en
- WP H2020 7. Innovation in SMEs en
- Legal basis Specific Programme H2020 en
- WP H2020 5i. Information and communication technologies (ICT) en
- WP H2020 5ii. Nanotechnologies, advanced materials, advanced manufacturing and processing, biotechnology <u>en</u>
- WP H2020 5iii. Space en
- WP H2020 8. Health, demographic change and wellbeing en
- WP H2020 9. Food security, sustainable agriculture and forestry, marine and maritime and inland water research and the bioeconomy <u>en</u>
- WP H2020 10. Secure, clean and efficient energy en
- WP H2020 11. Smart, green and integrated transport en
- WP H2020 12. Climate action, environment, resource efficiency and raw materials en
- WP H2020 13. Europe in a changing world inclusive, innovative and reflective societies en
- WP H2020 14. Secure societies protecting freedom and security of Europe and its citizens en
- Legal basis Framework Programme H2020 en
- Legal basis Rules for Participation en
- WP H2020 19. General Annexes en
- List of beneficiaries SME Instrument Phase I (July update) en
- Flash Call Info (17-06-2015 cut-off) en
- List of beneficiaries SME Instrument Phase I (May update) en
- Flash Call Info (18-03-2015 cut-off) en
- Frequently Asked Questions Open Disruptive Innovation Scheme en

# Study carefully the call documents and answer to the following questions:

- Am I eligible for a given programme or funding source?
- Is my type of research, innovation or enterprise development activity eligible?
- What type of financial support can I obtain?
- Who else should be involved in the project?
- What is about my timeframe?
- How is the application process?
- If stuck, contact the relevant National Contact Point or professional proposal advisors

http://ec.europa.eu/research/participants/portal/desktop/en/support/nat ional\_contact\_points.html

## Step 3. Establish consortium of researchers, developers and end-users

- Check if it is obligatory to have consortium in the target call for proposal
  - Most of the H2020 themes support collaborative research projects where at least three organisations from different countries form a consortium (RIA, IA). (In case of Eurostars: 2 independent partners from 2 countries)
  - However, there are a number of opportunities also for mono-participant actions:
    - European Research Council (ERC) research grants support frontier research by individual researchers and teams.
    - Marie Sklodowska-Curie actions support researcher mobility. Besides research funding, scientists have the possibility to gain experience abroad and in the private sector, and to complete their training with competences useful for their careers.
    - SME instrument supports both individual SMEs and SME groups that have international ambitions, determined to turn strong, innovative business ideas into winners on the market.

# Proposal preparation – step3 - Who can participate and get funded?

#### Who can participate?

- Basically everybody (RfP Art. 7ff) (but always check Work Programme)
  - In Europe and the rest of the world, legal entities and natural persons
  - Needs registration on the participant portal
     PIC: Participant Identification Code (existing PICs remain)

#### Who can get funding?

as per (RfP Art. 10 and GaWp sect.A)

 All participants from MS and AS and participants from Third Countries identified in the work programmes (see GaWp p. 3)

Member States of the European Union, including their overseas departments and outermost regions. Check the situation of entities from <u>outermost regions</u>, OCTs, Channel Islands and the Isle of Man, Gibraltar and Northern Cyprus.

Associated Countries to H2020: Albania, Bosnia and Herzigovina, Faroe Islands, former Yugoslav Republic of Macedonia, Iceland, Israel, Moldova, Montenegro, Norway, Serbia, Switzerland and Turkey. Check the <u>List of H2020 Associated</u> <u>Countries</u>.

Third Countries – see the <u>Annex A - List of countries</u>, and <u>applicable rules for funding</u>' for the list of third countries that are eligible for funding. In Horizon 2020 there are <u>more opportunities for cooperation</u> with and participation by researchers from non-EU countries.

International European interest organisations are also eligible to receive funding

# **Proposal preparation – step3 - Who can get funding?**

High Income Countries are generally not eligible to receive EC funding

- USA, Canada, Japan, South Korea, Singapore, Australia, New Zealand, Taiwan, Hong Kong, Macao, Vatican, San Marino, Monaco and Andorra (FP7); Brazil, Russia, India, China, Mexico
- EC funding might however be possible if:
  - there is a specific arrangement between the EC and the Third Country
  - there are clear provisions in the relevant work programme
  - participation is essential to the project and not possible without EC funding
- To be checked each time in the relevant call documents
- MGA 9.1: Beneficiaries not receiving funding can make available in-kind contributions against payment as Third Parties (MGA art. 11)
  - normally to be mentioned in Annex 1

## **Proposal preparation – step3 – partner** search

## Step 3. Establish consortium of researchers, developers and end-users

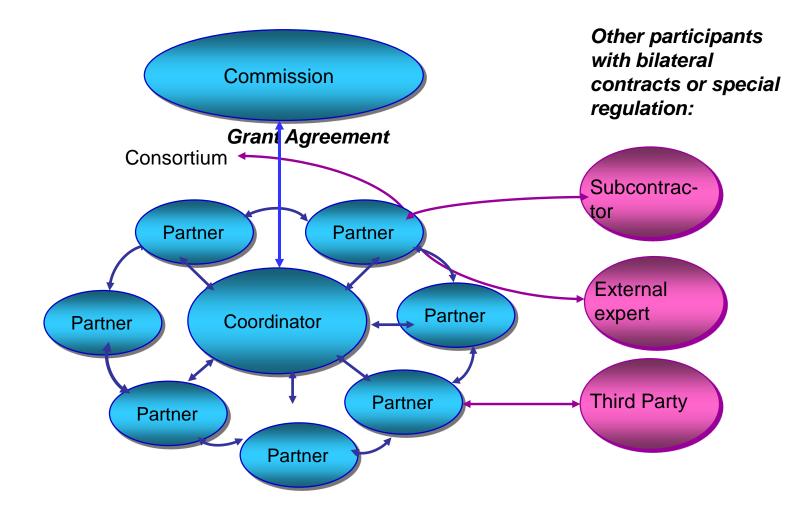
- Evaluate your human and financial capacity
- Check your available contact list and partnership
- Open to international networks, partners
- Use dedicated partner search services
  - <u>CORDIS Partner Service</u>:https://cordis.europa.eu/partners One of the largest databases of partner profiles (self-registered profiles).
  - <u>Idealist Partner Search</u>: http://www.ideal-ist.eu/partner-search/pssearch
     Developed by the ICT NCPs network, but the partner profiles are not limited only to ICT.
     The service includes advice on creating your profile by your local NCP and there is a quality control of all the published data.
  - Partner Search of Nanosciences and nanotechnologies, Materials and new Production technologies (NMP): https://www.nmp-partnersearch.eu/
  - <u>Fit for Health</u>: http://www.fitforhealth.eu/ Developed by the Fit for Health network in close cooperation with the Health-NCPs.
  - Partner search for H2020 'Smart, Green and Integrated Transport' calls for proposals: http://www.transport-ncps.net/services/partner-search/horizon-2020/partner-search.html The partner search tool is dedicated to the project proposals to be submitted under the H2020 'Smart, Green and Integrated Transport" calls (Societal Challenge 4). The Enterprise Europe Network (EEN) publishes an extensive number of innovation and technology profiles from international companies and research organisations to help identify suitable partners for bilateral business, innovation and technology cooperation.

## **Proposal preparation – step3 – partner selection**

**Step 3. Establish consortium of researchers, developers and end-users - criteria of selection** 

- Scientific excellence
- Multidisciplinary and complementarity
- Experience in collaborative projects/EU projects
- Dedication/Motivation
- Geographic origin
- Institutional origin (e.g. university, big industry, SME, agency)
- Multiplier function for dissemination/politics

## **Proposal preparation – step3 – Composition of consortium**



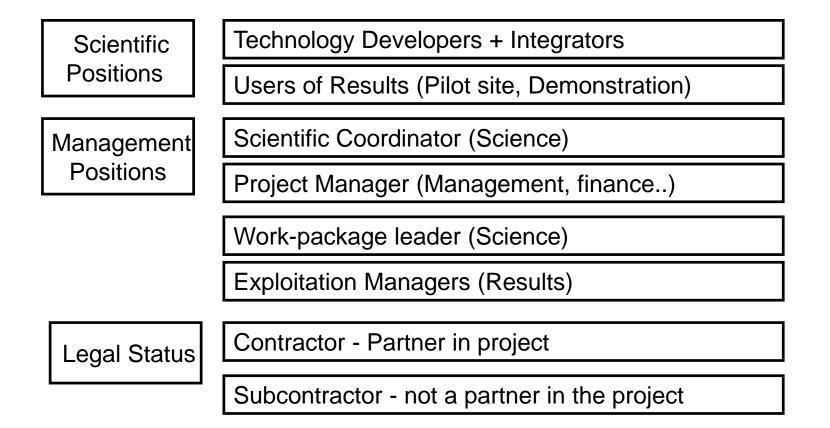
## **Proposal preparation – step3 – partner selection**

Beneficiaries (aMGA, p. 4)

Participants to an action which sign a Grant Agreement

- Third Parties involved in the action (aMGA, p. 4)
   Other entities which participate to an action but do not sign a Grant Agreement Third Party involvement should be mentioned in Annex 1 In specific cases costs of Third Parties can be claimed
  - Linked Third Party (MGA 14.1.1; MGA footnote 25, p. 31)
     A Third Party having a legal link to a beneficiary implying a collaboration not limited to the action Affiliates are Linked Third parties. an execute tasks of Annex 1 and claim costs (financial statement, MGA 20.3b)
  - Subcontractor (MGA 13)
     Can execute tasks of Annex 1 against payment of a price
  - Third Parties involved in the action
     Can make contributions to the actions for free or against payment (MGA 11, 12)

## **Proposal preparation – step3 -Composition of consortium - roles**



## **Proposal preparation – step3 - Reasons to undertake a project?**

- Advantages that can be obtained
- Rights (preliminary and as a result of the project)
- Obligations
- Assumable effort by the organization (human and material resources)

# -> a European project is very profitable and attractive if it is

- framed in the every-day activities of the organization
- in line with its capacities and
- responds to its needs.

## Proposal preparation – step3 -Reasons to undertake a project - pros

## **Advantages**

- Reduction of the risk associated to the innovation
- Privileged contacts with Pan-European partners
- Increase of the visibility and enterprise prestige
- Advantages
- Non-refundable subsidy of
- Access to excellent technological information (competitive advantage).

## Proposal preparation – step3 -Reasons to undertake a project - cons

## **Liabilities (MGA Chapter 5)**

- The beneficiaries are jointly and severally liable for the implementation of the action according to Annex 1 (MGA 41.1)
- The financial liability of each beneficiary is governed by Art. 44, 45, 46
  - Art. 44: Recovery
  - Each beneficiary's responsibility in case of recovery is limited to its own debt
    - if applicable includes undue amounts paid to linked Third Parties
  - Art. 45: Administrative and financial penalties
  - To be excluded for maximum 5 years from grants (extendable)
  - 2 to10% of beneficiary's estimated budget
    - 4 to 20% in case of multiple infringements

## Proposal preparation – step3 -Reasons to undertake a project - cons

#### Liabilities (MGA Chapter 5)

- Art. 46: Liability for damages
- The beneficiary must compensate EU for any damage sustained through action's implementation or non compliant (with agreement) implementation
- the amount will correspond to the damage caused

Coordinator has the greatest workload: - responsible for submitting the proposal; - coordinates grant preparation Tasks according to the contract (Grant Agreement):

- ✓ Receives and distributes EU payments
- ✓ Scientific-technical, financial and administrative coordination
- Coordination of legal matters (Project contract, Amendments, Consortium Agreement)
- $\checkmark$  Single contact point for the EC
- → Coordination should not be a "one-man show", but rather done by a team; large-scale projects should have a project management office

# Proposal preparation – step3 – Confidentiality during proposal preparation

- For research proposals, it is advisable to draw up a "Confidentiality-Agreement" to be signed by all partners (model available from the IPR-Helpdesk, DESCA model) https://www.iprhelpdesk.eu/H2020\_MoU
- Clarify from the beginning the confidentiality of the project idea when communicating with (potential) partners
- Clarify property rights for Know-How relevant to the proposal
- Specially important when including companies

# **Proposal preparation – step3 – Agreeing budget with the partners**

- Resources have to be appropriate for the work to be done
- Budget based on the work plan (also timing is important)
- Description and explanation of larger cost items (apart from personnel costs) – show necessary for the project
- Coordinator should not try to guess each partner's budget but ask for their input; calculation is better than estimation!
- Ask for cost of person months and justification of planned resources etc.

# **Proposal preparation – step4**

## Outcome of step1-3:

- relevant documents obtained
- the guidelines and requirements for proposal submission are at disposal
- project idea: objectives, expected results, work packages, activities in line with the work programme and call guidelines are clear
- a strong consortium is built
- the role of each partner in the project is defined
- schedule for completing the proposal is ready

Proposal preparation – step4

# **H2020 Evaluation principles**

## Fair and equal treatment of all proposers

- Based on the criteria announced in the Work Programme
- Confidential process, no conflicts of interest
- Independent external experts

## **Competitive process**

• Indicative budget (per topic) as guidance

## **Basic steps of the evaluation process**

- Eligibility Admissibility conditions
- Award criteria (assessed by external experts)

### **Transparent procedure**

- Criteria are published in the General Annexes of the Work Programme
- Instructions and advice are included in the Grants Manual
- Examples of forms and templates are public





## Award criteria:

- 1. Excellence
- 2. Impact



3. Quality & efficiency of implementation

Only the best proposals not requiring negotiations will be selected

# **Aspects for the EXCELLENCE**

## All actions

- Clarity and pertinence of the objectives
- Credibility of the proposed approach

## RIA+IA

- Soundness of the concept, including trans-disciplinary considerations, where relevant
- Extent that the proposed work is ambitious, has innovation potential, and is beyond the state of the art (e.g. ground-breaking objectives, novel concepts and approaches)

## <u>CSA</u>

- Soundness of the concept
- Quality of the proposed coordination and support measures



# **Aspects for the IMPACT**

## All actions

 The expected impacts listed in the work programme



## RIA+IA

- Enhancing innovation capacity and integration of new knowledge
- Strengthening the competitiveness and growth of companies by developing innovations
- Any other **environmental and socially important impacts**

## RIA+IA+CSA

- Effectiveness of the proposed **measures** to
  - exploit and disseminate the project results (incl. manag. of IPR),
  - ✓ communicate the project,
  - ✓ manage research data, where relevant

# Aspects for the QUALITY AND EFFICIENCY OF IMPLEMENTATION



## All actions

- Coherence and effectiveness of the work plan, including appropriateness of the allocation of tasks and resources
- **Complementarity of the participants** within the consortium (when relevant)
- Appropriateness of the management structures and procedures, including risk and innovation management

### **Ethics**

 In addition to the scientific evaluation, an ethical review of the proposed action is carried out to assess and address the ethical dimension of activities funded under Horizon 2020

# Before you start... key documents

- ICT Work Programme: background, topics and budgets
- General annexes to the general Work Programme: list of countries, eligibility and admissibility conditions, evaluation criteria and procedure, scoring and thresholds, etc.
- Submission forms and templates: essential forms and guides to draw up and submit your proposal
- Guide to the submission and evaluation process



# **Define your specific objective & target group**

- What concretely would you like to achieve?
- Whom do you want to address?
- Make sure you know the current market situation and your starting point
- Check the H2020 project database
- Check related patents
- Take a reality check before you invest your time: investigate the interest amongst target group and major stakeholders

# Produce a first outline of your idea

## Write a preliminary 2-3 pages about your:



- objectives
- target group
- major steps (work packages)
- intended consortium (countries, types of organisations)
- Internal reality check: Use it as first base to discuss with potential partners
- External reality check: Consult with market actors check their understanding and interest. Profit from their feedback to decide whether to take your idea forward

# Start writing the detailed proposal – Work Plan

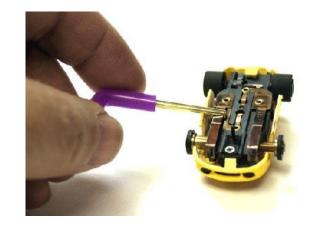
- Fine-tune your **aim and your target group**
- Take your time to decide the **best methodology** to be applied – can it deliver? **Think impact!**
- Define your main working steps
- Follow the guide on number of pages



# **Finish with the fine-tuning**

The technical annex must give a detailed description of the project idea and **work plan**, which:

- divides the planned work into work packages,
- assigns the related responsibilities and resources within the consortium,
- sets out a project time schedule, main milestones and deliverables,
- describes the project management structure,
- describes the communication and exploitation plans.



## **Proposal template**

# Last check: consistency / language

- Ask an "informed outsider" for critical reading and feedback
- Check consistency of your description of activities and budget
- If you have the chance, then have a native speaker check the English

Language ഭാഷ Linguaggio ЯЗЫК ဢသာစကား္ဌာ Γλώσσα <sup>Język</sup> השפה השפה Lenguaie Langage ভাষ भाषा హాష Ngôn ngữ 3:111 Linguagem Wika 이이 때에 에에 도구 전기 Sprache 语言 577 Bahasa 언어

# Frequent mishaps – Eligibility / Admissibility

- Call deadline is unchangeable: use all advantages of the electronic submission system to make the deadline!
- **Completeness**: one section missing makes your proposal inadmissible
- Partnership eligibility conditions
- Page limit!



# **Frequent mishaps – Excellence**

- Evaluation Results: Proposal often miss explanation of the concept and added value and Innovation falls short
- Be courageous take choices, focus and innovate
- "Explain the overall concept underpinning the project" 

   ⇒ Do this not only from the perspective of the Coordinator... input from your partners is key
- Your opportunity for a unique selling point do not assume that evaluators know your specific context
- You win by explaining!



# **Frequent mishaps – Impact**

- Evaluation results: Ambition is not quantified / not realistic / not supported by action
- Keep your 'challenge' in mind!
- **Quantify**! Describe in a concise, yet robust, manner your baseline, benchmarks and assumptions
- Plan activities to monitor your performance
- Be aware: keep the link to actual activities in your work plan!



## **Frequent mishaps – Resources**

- Work plan not sufficiently detailed / Budgets not justified / Budgets seem top-down
- Make sure work description sufficiently detailed and clear
- Invest time into this: this is the opportunity to convince evaluators that you can materialise your vision
- Invest time into your **resource planning**



# Proposal preparation – step5 – proposal submission

#### Main steps of proposal submission:

- Proposals must be submitted electronically using the electronic submission system of the Participant Portal.
- Access to the electronic submission system is available after selecting a topic and a type of action of a call.
- Proposals must be created and submitted by a representative/contact person of the coordinating organisation.
- Certain types of action differ from this standard: in fellowships and in proposals for the European Research Council's types of actions, the individual researcher (Fellow/Principal Investigator) takes the lead on the proposal.
- The electronic submission system is an online wizard that guides you step-by-step through the preparation of your proposal.
- The proposal itself consists of 2 main parts: administrative forms (structured information of the basic administrative data, declarations of partners, organisations and contact persons, etc.) and the technical annex, which is the detailed description of the planned research and innovation project outlining work packages, costs, etc. Further mandatory or optional annexes (e.g. supporting documents for ethics issues) can be required by the call and the given topic, as shown in the submission system.
- Read more technical help about the submission of proposals in the User Guide of the Submission Service [pdf]: http://ec.europa.eu/research/participants/data/support/sep\_usermanual.pdf or on the <u>IT How</u> <u>To website</u>.

## Proposal preparation – step5 – proposal submission – sub-steps

#### Sub-steps of submission:

- If you want to participate in a project proposal, your organisation needs to be registered and have a 9-digit Participant Identification Code (PIC) that is the unique identifier of your organisation and will be used as a reference by the Commission in any interactions.

- You only need one account for any of the Participant Portal secured services.
- Check first on the <u>Organisation Register page</u>: http://ec.europa.eu/research/participants/portal/desktop/en/organisations/register\_sec.html if your organisation is already registered.

webriate ec eur

- Only if you do not find your organisation there, you should start its registration by clicking on the Register Organisation button at <u>https://webgate.ec.europa.eu/cas/eim/</u> external/register.cgi

The Commission has an online register of the organisations participating in the EU research and innovation or education, audiovisual and cultural programmes. This allows consistent handling of the organisations' official data and avoids multiple requests for the same information.

| ate.ec. <b>europa.eu</b> /cas/eim/external/register.cgi |   |
|---|---|
|   | Create an account   |
|   | Help for external users   |
| Choose a username                                       | 1   |
| First name  |   |
| Last name   |   |
| E-mail  |   |
| Confirm e-mail  |   |
| E-mail language   | English (en)  |
| Enter the code  |   |
|   | By checking this box, you acknowledge that you have read and understood<br>the <u>privacy statement</u> |
|   | CREATE AN ACCOUNT   |
| na.eu/cas/eim/external/register.cgi                     |   |

# Proposal preparation – step5 – proposal submission – sub-steps

#### Sub-steps of submission:

#### 1. Create your user account to login to the Participant Portal

- If you want to participate in a project proposal, your organisation needs to be registered and have a 9-digit Participant Identification Code (PIC) that is the unique identifier of your organisation and will be used as a reference by the Commission in any interactions.

- You only need one account for any of the Participant Portal secured services.
- Check first on the <u>Organisation Register page</u>: http://ec.europa.eu/research/participants/portal/desktop/en/organisations/register\_sec.html if your organisation is already registered.

- Only if you do not find your organisation there, you should start its registration by clicking on the Register Organisation button at <u>https://webgate.ec.europa.eu/cas/eim/</u> external/register.cgi

#### 2. Beneficiary registration (PIC numbers)

All participants of a proposal must be registered

|                   | Create an account  |
|-------------------|--|
|                   | Help for external users  |
| Choose a username | 1  |
| First name        |  |
| Last name         |  |
| E-mail            |  |
| Confirm e-mail    |  |
| E-mail language   | English (en)   |
| Enter the code    |  |
|                   | <ul> <li>By checking this box, you acknowledge that you have read and understood<br/>the <u>privacy statement</u></li> </ul> |
|                   | CREATE AN ACCOUNT  |

#### 3. Access the proposal submission system

Access to the submission system is provided from the topic's page after choosing the required action type. To access it you have to login on the Portal with your ECAS credentials.

## **Proposal preparation – step5 – proposal submission – sub-steps**

#### Sub-steps of submission:

- Check the system requirements necessary for using the submission system
- 4. List of participants and access rights (Step 4 of the submission wizard)

The proposal coordinator can set up the consortium ('Add Partners'), and

give access to other contact persons. Linked Third Parties should not be inserted as separate entities in the administrative forms (just mentioned in the narrative part of the proposal (part B). No PIC is necessary at the proposal stage. Only for a successful project entering the grant preparation phase, a PIC has to be provided for the linked Third Party and the budget for the Third Party has to be specified separately).

- Access rights of individual contact persons via the e-mail address of the person (the one that s/he uses for her ECAS account)
- The coordinator defines the level of access rights for each contact person:
- ✓ full access (Coordinator contact or Participant contact level of rights) or
- ✓ read-only rights (Team member) are supported.
- 5. Administrative forms (Step 5 of the submission wizard)

Administrative form templates consist of a general section where the basic proposal details are filled in by the coordinator

- a list of declarations
- · participants' and contact persons' data
- budget breakdown by organisation and cost category (including the budget of third parties)
- ethical issues table
- call specific questions (if relevant)

## Proposal preparation – step5 – proposal submission – sub-steps

#### Sub-steps of submission:

#### 5a. Technical annex (Step 5 of the submission wizard)

Proposal templates for the technical annex can be downloaded from the system. The technical annex and any additional annexes have to be uploaded as PDF documents.

Mandatory page limits may apply to the proposal or certain sections of the proposal, as indicated on the call page, in the template and in the system (warning if excess pages). Any remaining excess pages will be overprinted with a watermark, and experts will be instructed to disregard them when evaluating proposals.

The following parts of the proposal do not have page limits:

- the administrative information
- description of the consortium
- the ethics annex including any supporting documents.

#### 5b. Submitting your proposal (Step 5 of the submission wizard)

For calls with a specific deadline you can submit your proposal several times before the call deadline. To view and/or change your submitted proposal, go to the <u>My Proposals</u> page in the Participant Portal. For *continuously open calls*, only one submission is allowed <u>(eg. SMEI, FTI!)</u> Once the deadline has passed, no further corrections or re-submissions are possible. However, a read-only access to the submitted proposal is granted for proposal contacts in case they wish to verify what has been submitted. By default this possibility is available for 90 days after the call deadline from the My Proposals page.

#### 6. Receipt (Step 6 of the submission wizard)

All contact persons of the coordinating organisation ('coordinator'/Host Institution') will receive an e-mail after each submission of the proposal. The submitted proposal package is combined into one document and an e-receipt is generated indicating the date and time of submission by the user. When the e-receipt is ready, it can be downloaded from Step 6 of the submission.

There is no further contact between the Commission and the applicants on the proposal until

## Proposal preparation – step5 – proposal submission – sub-steps

#### Sub-steps of submission:

#### 6. Receipt (Step 6 of the submission wizard)

All contact persons of the coordinating organisation will receive an e-mail after each submission of the proposal. The submitted proposal package is combined into one document and an e-receipt is generated indicating the date and time of submission by the user. When the e-receipt is ready, it can be downloaded. There is no further contact between the Commission and the applicants on the proposal until after the completion of the evaluation, with the exception of the following cases:

in case the Commission needs more information or supporting documents for ethics screening, security scrutiny, legal entity validation, financial viability check in response to an enquiry or <u>complaint</u> made by you

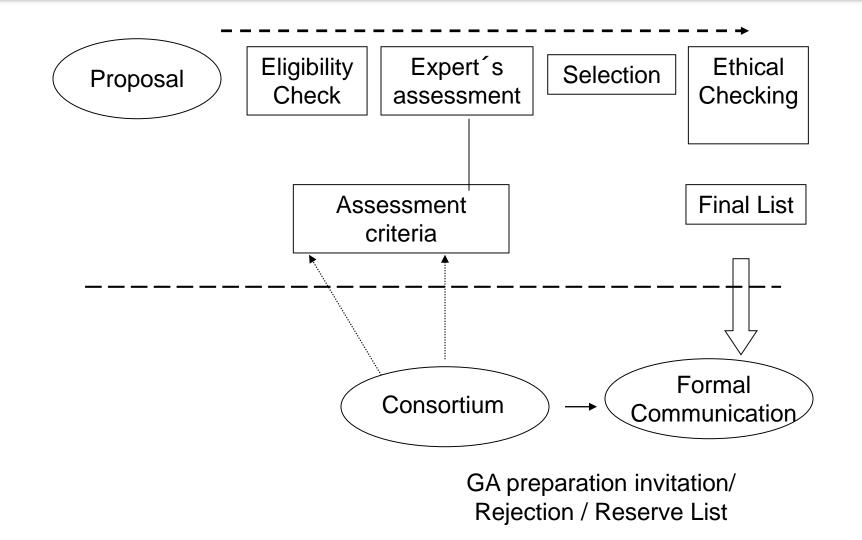
for calls which are subject to <u>hearings</u> or interviews (if applicable according to the work programme/call text

✓ Withdrawal (Step 6 of the submission wizard)

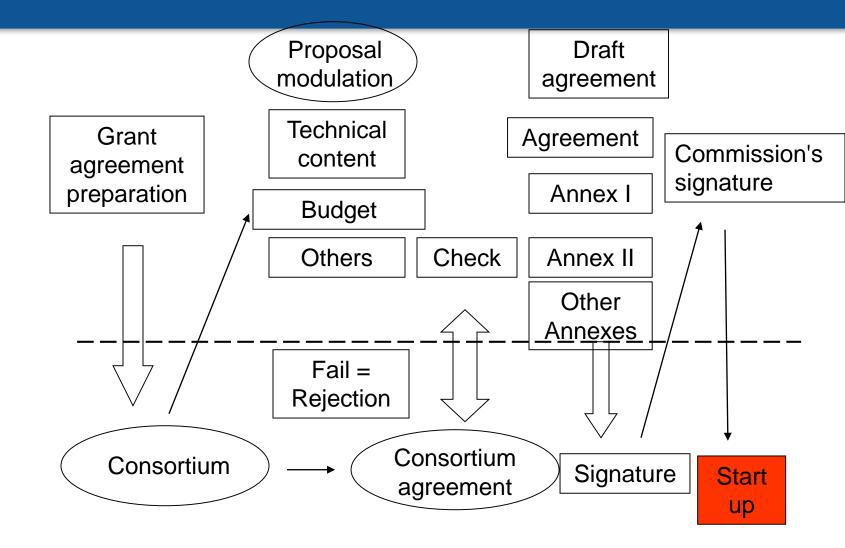
Proposals may be withdrawn before the call deadline at Step 6 using the 'Withdraw' button. These withdrawn proposals will subsequently not be considered for evaluation or for selection, nor count against possible re-application restrictions Please note that a 'Delete' action button is available on the My Proposals page until the proposal has been submitted at least once.

Lodging a complaint about failed submission

## **Proposal evaluation**



## **Grant preparation**



Transfer information from the proposal to the grant agreement

Collect additional information not present in the proposal (e.g. budget details, third parties)

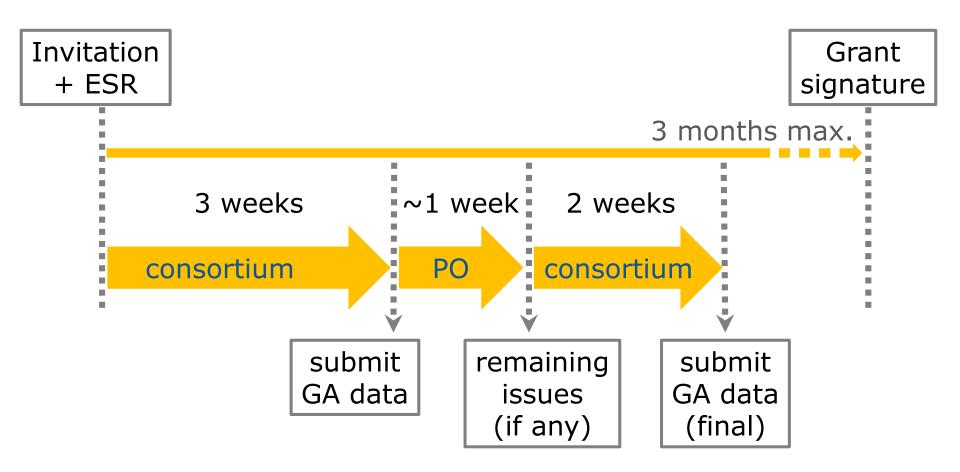
Ensure consistency between proposal and grant agreement

if applicable, also:

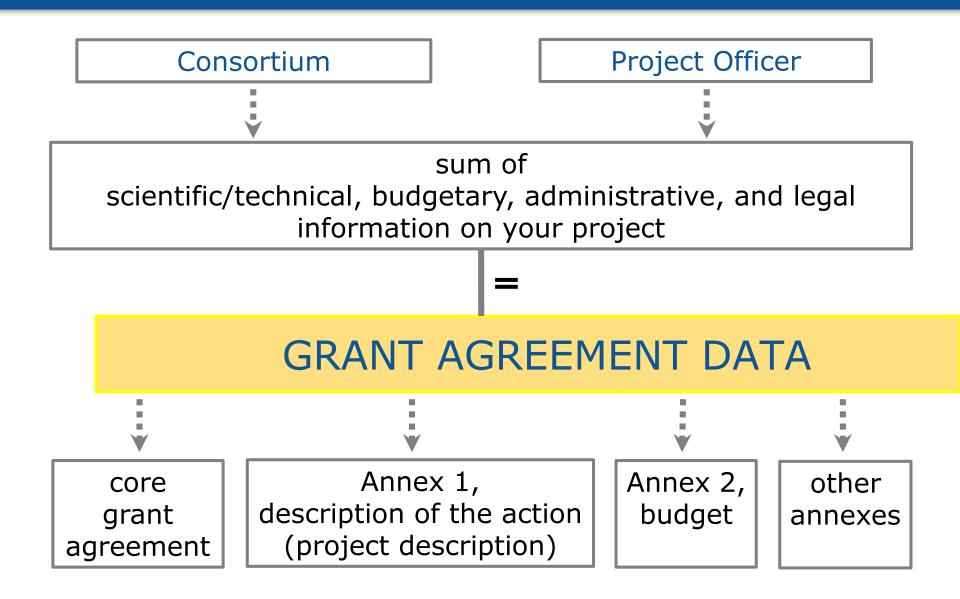
>Implement any requirements from an ethics review or security scrutiny

# **GA preparation - timing**

## Grant agreement data (GA data)



## **GA** preparation



# Possible changes to the proposal

Successful proposals are expected to be mature and ready to be implemented.

✓ No substantial changes are allowed between your proposal and your project.

## >Optional changes:

- $\checkmark$  Obvious errors or inconsistencies may be removed
- ✓ You may correct shortcomings identified by the experts in the ESR (but you are not obliged to do so)

## >**Necessary** changes (can) follow from:

- ✓ Ethics review or security scrutiny
- ✓ Removal or replacement of a participant (if agreed)
- Change of administrative aspects (e.g., the legal status of a participant can affect the budget)

# **Description of the Action (DoA)**

- ➢ is a detailed description of how the project will be carried out
- Follows the structure of the proposal, also comprising Parts A & B
  - Part A is partially pre-filled with proposal data. The remaining information is entered through online forms.
  - Part B is the narrative description of your project. Its sections are copied from the corresponding sections in Part B of the proposal. It is uploaded as a PDF.

# DoA format – Part A

#### Complete online forms (Participant Portal)

- **1.1** The project summary (automated, proposal table A1)
- **1.2** The list of beneficiaries (automated, proposal table A2)
- **1.3** Work plan tables Detailed implementation
  - 1.3.1 WT1 List of work packages (based on Proposal table 3.1b)
  - 1.3.2 WT2 List of deliverables (based on Proposal table 3.1c)
  - 1.3.3 WT3 Work package descriptions (based on Proposal table 3.1a)
  - 1.3.4 WT4 List of milestones (based on Proposal table 3.2a)
  - 1.3.5 WT5 Critical risks and mitigation actions (based on Proposal table 3.2b)
  - 1.3.6 WT6 Summary of project efforts in person months (based on Proposal table 3.5a)
  - 1.3.7 WT7 Tentative schedule of project reviews (set by project officer)
    - 1.4 Ethics requirements (if any, set by project officer)

## DoA format – Part B I

**History of changes** In this section you must record all changes implemented in comparison with the submitted proposal or previous DoA versions.

Table of Contents Generate a table of contents with page numbers)

#### 2.1. Excellence

- **2.1.1. Objectives** (proposal section 1.1)
- **2.1.2.** Concept and Approach (proposal section 1.3)
- 2.1.3. Ambition (proposal section 1.4) [not applicable for CSA type of actions]

#### 2.2. Impact

- **2.2.1. Expected impact** (proposal section 2.1)
- **2.2.2. Measures to maximise impact** (proposal section 2.2)
  - 2.2.2.1. Dissemination and exploitation of results (proposal section 2.2.a)
  - 2.2.2.2. Communication activities (proposal section 2.2.b)

## DoA format – Part B II

### 2.3. Implementation

2.3.1. Work Plan (proposal section 3.1)

Do NOT copy tables 3.1a, 3.1b, 3.1c, as they are included in Part A

- 2.3.2. Management structures and procedures (proposal section 3.2)
- 2.3.3. Consortium as a whole (proposal section 3.3)
- 2.3.4. Capacity of participants and links to third parties (proposal section 4)
  - 2.3.4.1. Participants (proposal section 4.1)
  - 2.3.4.2. Third parties involved (proposal section 4.2)
  - 2.3.4.3. [if applicable:] Financial support to third parties (proposal section 4.3)
- 2.3.5. Planned use of resources (proposal section 3.4)

Only copy tables 3.4b. 
Do NOT copy table 3.4a, as it is included in Part A

## DoA format – Part B III

## if applicable

#### 2.3.6. Ethics and Security (proposal section 5)

- 2.3.6.1. Ethics (proposal section 5.1)
- 2.3.6.2. Security (proposal section 5.2)

# DoA format – Part B IV

#### Other important things to watch

- >Avoid repetition of information
- ✓ E.g., no duplication between work plan tables (Part A) and free text (Part B)
- ✓ All information should appear in one, findable, place only
- >Ethics and security (see below)
- >Communication (see below)

# Ethics review and security scrutiny

>Your proposal may be subject to an **ethics review** and/or a **security scrutiny** procedure

✓ For example, if you flagged such issues in your proposal or if specified in the relevant call for proposals

# >The **results must be implemented** in the grant agreement

- ✓ 'Ethics requirements' are binding, they will be entered by the PO in Part A (DoA)
- ✓ You need to update the ethics section in Part B (DoA) to ensure that any 'ethics requirements' are met
- ✓ There may be 'ethics requirements' that you need to meet before the grant can be signed
- ✓ Similarly for security scrutiny

# Communication

#### Increased importance in Horizon 2020

- Communication plan in the proposal and the grant agreement
- Promote your project and its results beyond the project's own community
- Communicate your research in a way that is understood by non-specialists, e.g. to the media and the public
- Inform us in advance of communication activities expected to have a major media impact
- ➤ Communication ≠ dissemination
   ✓ Dissemination is a separate obligation
   (e.g. through scientific articles and conferences)



# Financial viability I

- Financial capacity check (RfP Art. 15.9 and 19)
  - Financial viability check only for coordinators with EC contribution to projects >= €500k (except in case of "doubt" and for public bodies)

But all partners need to complete the registration process (validated PIC)

Main changes compared to FP7 validation

 Large notion of legal entity:
 Entities without legal personality may be assimilated to a legal entity and be eligible for arants

- Simplification for SME:
   Via a self-declaration (and for some cases a self-assessment via the SME wizard)
- ✓ Single model for indirect costs

# Financial viability II

- The FVC assessment for successful applicants is carried out by the REA via the Beneficiary Register. Ratios (weak, acceptable, good) are displayed online
- At proposal level, coordinators are asked to self-declare on their financial capacity. For this self-declaration the same tool used for the formal assessment of the REA is available in the Participant Portal. Those results, though, do not commit the Commission and if needed later on, a FVC will be performed by the EC services against supporting documents
- Final decision on the participation of an applicant with a 'WEAK' FVC result (based on the ratios) is taken by the Authorising Officer for each individual grant

# Financial viability III

### Large notion of legal entity

An entity without legal personality can be assimilated to a legal entity and obtain its own PIC, if:

#### The conditions of the EC Financial Regulation\* are met:

Capacity of its representatives to undertake legal obligations on behalf of the entity

Financial and operational capacity of the entity equivalent to that of a legal person

\* (Article 131.2 of the Financial Regulation and Article 198 of its Rules of Application)

#### Financial viability IV

#### **Research organisations:**

- 2 conditions have to be met:
  - Entity must be non-profit. This status is verified by the REA VS
  - Entity performs research activities. This status is based on self-declaration

#### **NB Definition of non-profit organisations:**

"A legal entity which, by its legal form, is non-profit making AND/OR which has a statutory obligation not to distribute profits to its shareholders or individual members "

#### Financial viability V

#### If the participant wants to declare to be a 'SME', the selfassessment via SME wizard can be done:

NEW in H2020

|   |   |           |         |   |  |                      |         | · · · |        |
|---|---|-----------|---------|---|--|----------------------|---------|-------|--------|
| What information to prov                  | /ide next   |           |         |   | You succe  | ssfully enter        | ed data | for V | rijdag |
| Current Organisation:                     |   |           |         | vrijdag   |  |                      |         |       |        |
| Enter information about:                  | Shareholders  | ;         |         | Participations  | Oti  | her Relationsh       | nips    |       |        |
|   | <ul><li> Public bodies</li><li> Private entities hold</li></ul>     | Iding 25% | 6 or mo | eholders below and select th<br>re of Shares/Voting Rights<br>holding above 50% of Shar |  |                      |         |       |        |
| Choose one of the 2<br>options to proceed | If any of the listed en<br>voting rights in <b>vrijd</b> a<br>Add s |           | e click | below. listed type  | it to declare that<br>es hold shares o<br>please click belo<br>No shareholde | r voting rights<br>w |         |       |        |
| Overview of ownership                     |   |           |         |   |  |                      |         |       |        |
| Name                                      |   | %         | Туре    | Financial Da  | ita  | Actions              | S       | Р     | 0      |
| vrijdag                                   |   |           | MO      | BS  | 128,000.00 EUR<br>: 30,000.00 EUR<br>mployees: 25.00                         | Ø                    |         |       | -      |

# Financial viability VI

#### Large notion of legal entity

An entity without legal personality can be assimilated to a legal entity and obtain its own PIC, if:

The conditions of the EC Financial Regulation\* are met:

- Capacity of its representatives to undertake legal obligations on behalf of the entity +
  - Financial and operational capacity of the entity equivalent to that of a legal person

\* (Article 131.2 of the Financial Regulation and Article 198 of its Rules of Application)

### Financial viability VII

• In general, the financial capacity is checked if:



- > The beneficiary is a **coordinator**, **and**
- ➤ The requested EU funding for the action is ≥ 500 000 EUR.
- Applicants for mono-beneficiary grants are not considered as "coordinators'
- Upon request by the Authorising Officer, a financial viability check can be performed on any participant

- Search for bank account is available in Participant Portal Grant Management Service (PPGMS) when session is open
- If account number cannot be found, PPGMS displays message to send BA forms to REA VS functional mailbox
- Coordinator should inform LEAR to start BA creation request
- REA VS encode BA and inform LEAR when validation by EC financial department is completed

# Complete Annexes 1 and 2 – at the Participant Portal



WHAT'S NEW?





HOW TO V PARTICIPATE

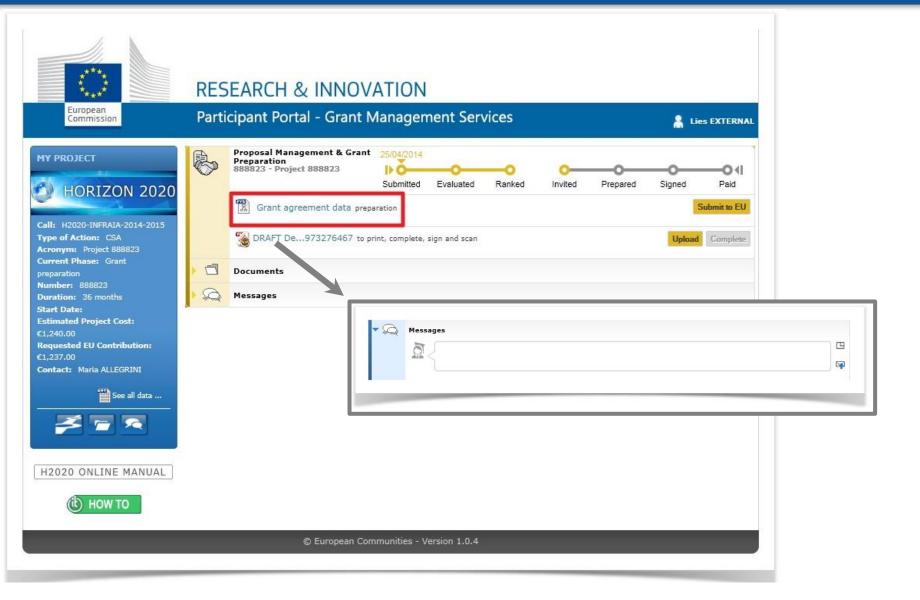
WORK AS AN

EXPERT

MY PERSONAL

AREA AND

INFORMATION AND SUPPORT



# Grant Management Services – project summary

| portal   |  |                        |                   |                   |                 |                 |                |                   |            | nexterli (I | EXTERNAL) ?  |
|--|--|------------------------|-------------------|-------------------|-----------------|-----------------|----------------|-------------------|------------|-------------|--------------|
|  |  |                        |                   | Gran              | t Agreement D   | ata             |                |                   |            |             |              |
| oject 888823 (Project 888823) Benefi   | ficiaries General  | Reporting              | GA                | GA Options        | Financial       | LF Overview     | Work           | Deliverables      | Milestones | Reviews     | Critical Ris |
| ORIZ 2020  | Information  | Periods                | Information       |                   | Information     |                 | Packages       |                   |            |             |              |
|  |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
| :: H2020-INFRAIA-2014-2015 Action : CSA<br>p. Unit: RTD/B/07 Duration: 36  |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
|  |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
| oject Summary  |  |                        |                   |                   |                 |                 |                |                   |            |             | :] s         |
|  |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
| oject 888823 ( Project 888823 )  |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
| sponsible Unit:  | RTD/B/07   | 7                      |                   |                   |                 |                 |                |                   |            |             |              |
| l:   |  | /<br>IFRAIA-2014-20    | 015               |                   |                 |                 |                |                   |            |             |              |
| pic:   |  |                        | Integrating and o | opening existing  | anational and r | egional researc | h infrastructu | res of European i | interest   |             |              |
| pe of Action:  | CSA  |                        |                   |                   | ,               | 0B              | K              |                   |            |             |              |
| ration:  | 36   |                        |                   |                   |                 |                 |                |                   |            |             |              |
| idget Information:   |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
| tal Costs in the Proposal:   |  |                        |                   |                   |                 |                 |                |                   |            |             |              |
|  | 254 00 0   |                        |                   |                   |                 |                 |                |                   |            |             |              |
| · · · · · · · · · · · · · · · · · · ·  | 256.00 €   |                        |                   |                   |                 |                 |                |                   |            |             |              |
| tal Costs:   | 1,240.00   | €                      |                   | 100 % of total o  | orte            |                 |                |                   |            |             |              |
| tal Costs:   |  | €                      |                   | 100 % of total co | osts            |                 |                |                   |            |             |              |
| ital Costs:<br>iximum Grant Amount:  | 1,240.00   | €                      |                   | 100 % of total c  | osts            |                 |                |                   |            |             |              |
| tal Costs:<br>ximum Grant Amount:<br>ficers:   | 1,240.00   | €                      |                   | 100 % of total c  | osts            |                 |                |                   |            |             |              |
| tal Costs:<br>uximum Grant Amount:<br>ficers:<br>oject Officer: Maria ALLEGRINI (RTD/B/07)   | 1,240.00   | €                      |                   | 100 % of total c  | osts            |                 |                |                   |            |             |              |
| tal Costs:<br>eximum Grant Amount:<br>ficers:<br>oject Officer: Maria ALLEGRINI (RTD/B/07)<br>eadlines:<br>adline for first version of the grant agreement da  | 1,240.00<br>1,237.00   | €                      |                   | 100 % of total c  | osts            |                 |                |                   |            |             |              |
| otal Costs:<br>aximum Grant Amount:<br>fficers:<br>roject Officer: Maria ALLEGRINI (RTD/B/07)<br>eadlines:<br>eadline for first version of the grant agreement dannexes)<br>eadline for the signature of the participants certifi  | 1,240.00<br>1,237.00   | €<br>€ <b>11</b>       | ľ                 | 100 % of total c  | osts            |                 |                |                   |            |             |              |
| ax EU Grant Amount(following evaluation):<br>otal Costs:<br>laximum Grant Amount:<br>Officers:<br>roject Officer: Maria ALLEGRINI (RTD/B/07)<br>Peadlines:<br>eadline for first version of the grant agreement dannexes)<br>eadline for the signature of the participants certified<br>eclarations<br>eadline foreseen for the signature of the grant ag | 1,240.00<br>1,237.00<br>Iata (incl. 20/05/20<br>ified 11/07/20 | €<br>€ ■<br>014<br>014 | ł                 | 100 % of total c  | osts            |                 |                |                   |            |             |              |

#### **Icons used**



No missing information



Missing information: blocking

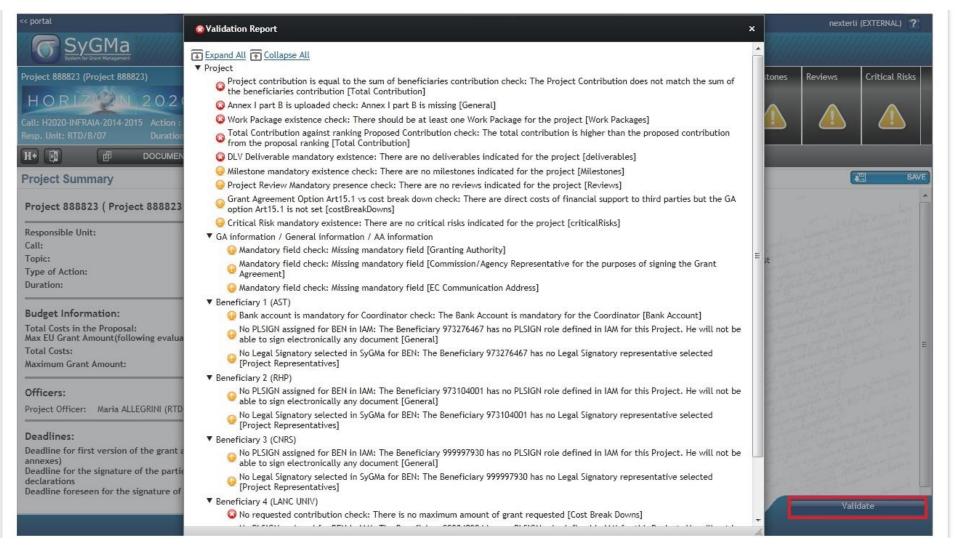


For information only

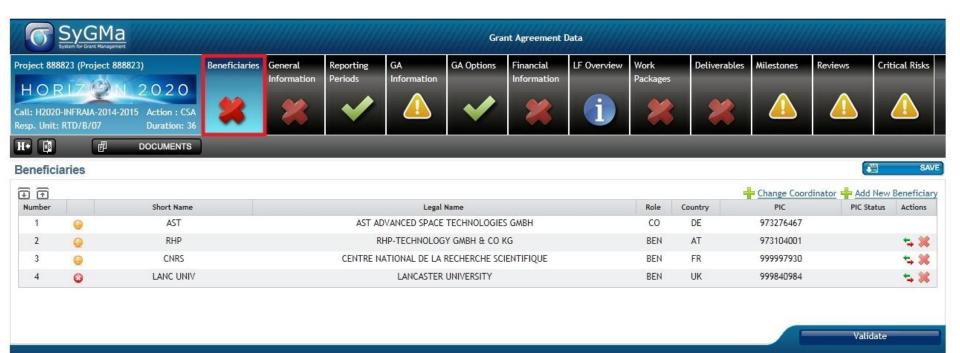


Missing information: not blocking at this point

#### **Validation function**

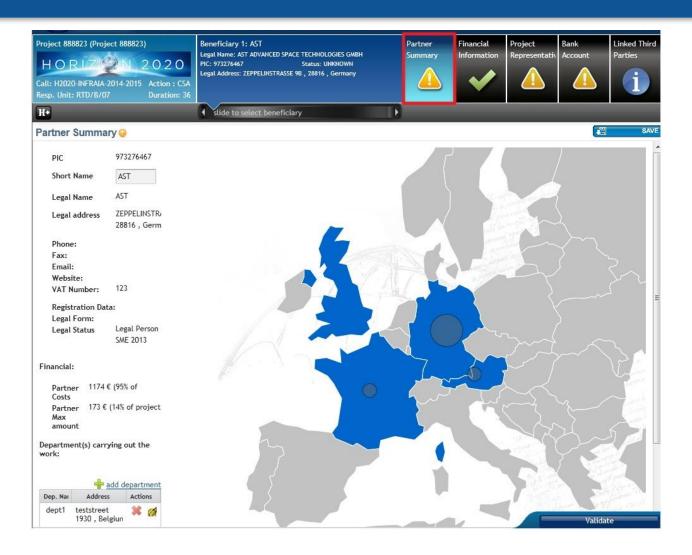


# Beneficiary data are imported from your proposal



# **Project representatives are imported** for each beneficiary: check and update if necessary

|  | 1328111414244 |                                     |  | t Agreement Data   |   |                          |   |                        |
|--|---------------|-------------------------------------|--|--------------------|---|--------------------------|---|------------------------|
| Project 888823 (Project 8888<br>HORLZ<br>Call: H2020-INFRAIA-2014-20<br>Resp. Unit: RTD/B/07 | 2020          | PIC: 973276467                      | T<br>/ANCED SPACE TECHNOLOGIES GM8H<br>Status: UNKNOWN<br>ELINSTRASSE 9B , 28816 , Germany | Partner<br>Summary | Financial<br>Information                        | Project<br>Representativ | Bank<br>Account                         | Linked Thin<br>Parties |
| H•   |               | slide to select                     | t beneficiary  |                    |   |                          |   |                        |
| Project Representativ  | es 🤪          |                                     |  |                    |   |                          |   | SA                     |
| Legal Signatory  |               |                                     |  |                    |   |                          |   |                        |
| Function   | User Id       | i a                                 | Family Name  | First Name         | Ema   | il                       | More                                    | Info                   |
|  |               |                                     |  |                    |   |                          |   |                        |
| Contact Persons  |               |                                     |  |                    |   | lan of Lage              | e de la suite de s<br>la seu suite de s |                        |
| User Id  | *             | Family Name                         | First Name   |                    | Email   | to - P Int               | More Info                               |                        |
|  | *             | Family Name<br>AUTOPART<br>EXTERNAL | First Name<br>NEF<br>Lies  |                    | Email<br>autopart@gmail.co<br>external@gmail.co |                          | More Info<br><u>details</u><br>details  |                        |



## Add linked 3rd parties (if any) for each beneficiary

| ject 888823 (Project 888823<br>1 O R I Z V<br>I: H2020-INFRAIA-2014-2015<br>p. Unit: RTD/B/07 | 2020      | Beneficiary 1: AST<br>Legal Name: AST ADVANCE<br>PIC: 973276467<br>Legal Address: ZEPPELINST | Status: UNKNO | NWN        |     | Project Bank<br>Representati Account   | Linked TI<br>Parties |
|---|-----------|--|---------------|------------|-----|--|----------------------|
| nked Third Parties  |           | Slide to select ber  | neficiary     |            |     | Contraction of the second seco | 말 s<br>new Third Pa  |
|   | Legal Nar | me Count   | try PIC       | PIC Status | EWS | Joint Several Liability  | Actions              |

#### NB: Linked 3<sup>rd</sup> parties need to register and are validated like beneficiaries.

#### Select bank account (coordinator only)

| Project 888823 (Project 888823)           HORLZ         2020           Call: H2020-INFRAIA-2014-2015         Action : CSA           Resp. Unit: RTD/B/07         Duration: 36 | Beneficiary 1: AST<br>Legal Name: AST ADVANCED SPACE TECHNOLOGIES GMB<br>PIC: 973276467 Status: UNKNOWN<br>Legal Address: ZEPPELINSTRASSE 9B , 28816 , Germany |  | Partner<br>Summary | Financial<br>Information | Project<br>Representativ | Bank<br>Account | Linked Third<br>Parties |
|---|--|--|--------------------|--------------------------|--------------------------|-----------------|-------------------------|
| H•  | slide to select beneficiary  |  | _                  |                          | 8                        |                 |                         |
| Bank Account  |  |  |                    |                          |                          |                 | SAVE                    |
| Select Bank Account Account Number IBAN BIC   | Pi<br>Pi<br>Si<br>N<br>Ti  | - Account Holder<br>occount Holder<br>O Box<br>ostal Code<br>treet Name an<br>umber<br>own<br>ountry |                    | I Address                |                          |                 |                         |
| Bank Name and Address<br>Bank Name<br>Postal Code<br>Street Name and Number<br>Town   |  |  |                    |                          |                          |                 |                         |
| Country   |  |  |                    |                          | 155                      |                 | and and                 |
|   |  |  |                    |                          |                          | Validat         | e                       |

#### **Specify the project's start date** Other general information is imported (title, abstract, ...)

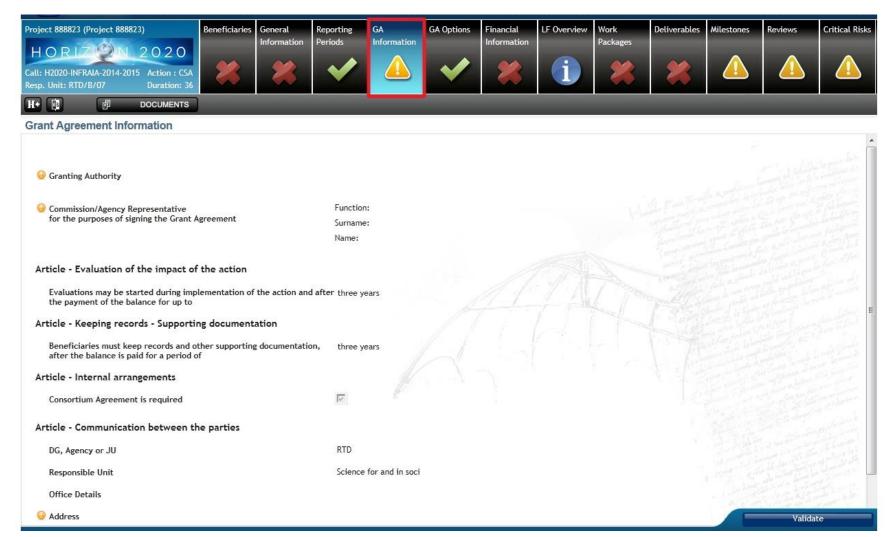
| eneral information 🤤      |  |  |
|---------------------------|--|--|
| Project Number<br>Acronym | 888823<br>Project 888823   |  |
| Title                     | This is a mockup for project with number 888823  |  |
|                           |  | A second se |
|                           |  |  |
| Duration                  | 36   |  |
| Торіс                     | INFRAIA-1-2014-2015  |  |
| Call                      | H2020-INFRAIA-2014-2015  |  |
| Start Date                |  |  |
|                           | <ul> <li>The first day of the month after the entry into force of the Grant Agreement</li> </ul> | the second  |
|                           | C A fixed starting date  |  |
| Abstract                  | abstract value   | * 1 hor  |
|                           |  | la de la companya de   |
|                           |  | * Sec.   |
|                           |  |  |
| Free Keywords             | test1, test2, test3  |  |

NB: If you choose a fixed start date you will need to provide a justification

#### **Reporting periods** will be completed by the project officer



#### Grant agreement information (read only)



#### Grant agreement options (read only)

| Project 888823 (Project 888823)            | Beneficiaries |             |         | GA          | GA Options |             | LF Overview | 13.5 04  | Deliverables | Milestones | Reviews | Critical Risks |
|--|---------------|-------------|---------|-------------|------------|-------------|-------------|----------|--------------|------------|---------|----------------|
| HORIZ N 2020                               |               | Information | Periods | Information |            | Information |             | Packages |              |            |         |                |
| Call: H2020-INFRAIA-2014-2015 Action : CSA |               | 8           |         |             | $\sim$     |             |             | 22       |              |            |         |                |
| Resp. Unit: RTD/B/07 Duration: 36          |               |             |         |             |            |             |             |          |              |            |         |                |

#### **Grant Agreement Options**

| AUTOMATED  |   |    |          |
|------------|---|----|----------|
| <b>⊡</b> 3 | Article 6.2 D.2 - Depreciation costs of equipment   | 1  |          |
| 4          | Article 6.2 D.2 - Full purchase costs of equipment  | 1  |          |
| 5          | Article 6.2 D.4 Large Research Infrastructure costs   | 1  |          |
| □ 13       | Article 16.1 - Rules for providing trans-national access to research infrastructure   | 1  |          |
| 14         | Article 16.2 - Rules for providing virtual access to research infrastructure  | 1  |          |
| ☐ 15       | Article 20.5 - Information on cumulative expenditure incurred   | 1  |          |
| 16         | Article 28.1 - General obligation to exploit the results - additional exploitation obligations                                    | 1  |          |
| □ 17       | Article 28.2 - Notification if results could contribute to standards  |    |          |
| 18         | Article 29.1 - General obligation to disseminate results - additional dissemination obligations                                   | 1  |          |
| ☐ 19       | Article 29.1 - General obligation to disseminate results - additional dissemination obligations for interoperability              | 1  |          |
| 20         | Article 29.1 - General obligation to disseminate results - additional dissemination obligations for cross-border interoperability | 1  |          |
| MANUAL     |   |    |          |
| 1          | Article 2 - Complementary Grant   | 12 |          |
| <b>□</b> 2 | Article 2 - Jointly Funded Action   | 1  | 1        |
| 6          | Article 10.1 - Rules for purchasing goods, works or services  | 1  | 1        |
| □ 7        | Article 13.1 - Rules for subcontracting action tasks  | 1  |          |
| 8          | Article 13.1 - action involving PCP or PPI  | 1  |          |
| F 9        | Article 13.1 - action involving PPI: Participation in PPI tendering procedures  | 1  |          |
| 10         | Article 13.1 - action involving PCP: The subcontracts must provide  | 1  |          |
| L 11       | Article 15.1 - Rules for providing financial support to third parties   |    | Validate |

## Budget tables are imported: check and update if

| needed | Project 888823 (Project 888823) Benefici   | ary 1: AST   |   | Partner         | Financial   | Project       | Bank    | Linked Third |
|--------|--|--------------|---|-----------------|-------------|---------------|---------|--------------|
|        | HORIZ N 2020 HC: 97327   |              | NCED SPACE TECHNOLOGIES GMBH<br>Status: UNKNOWN | Summary         | Information | Representativ | Account | Parties      |
|        | Call: H2020-INFRAIA-2014-2015 Action : CSA<br>Resp. Unit: RTD/B/07 Duration: 36                | ress: ZEPPEL | INSTRASSE 9B , 28816 , Germany                  |                 | *           |               |         | 1            |
|        | H• I slide   | to select    | beneficiary                                     | TR              |             |               |         |              |
|        | Financial Data H2020   |              |   |                 |             |               | C       | 끸 s/         |
|        | Use of 'costs of in-kind contributions not used o<br>premises? (m)                             |              |   |                 |             |               |         |              |
|        | Use of 'costs of large research infrastructure' in<br>the grant?<br>No contribution requested? | ,            | © no  |                 |             |               |         |              |
|        | Individual costs table:  |              |   |                 |             |               |         |              |
|        | Cost Category  |              | Unit Cost                                       | Number of Units | Subtota     | (4)           | Total   | Actions      |
|        | a) Direct personnel costs declared as actual costs   |              |   |                 |             | 100.0         |         |              |
|        | b) Direct personnel costs declared as average costs  |              |   |                 |             | 0.00          |         |              |
|        | ▼c) Direct personnel costs declared as unit costs  |              |   |                 |             | 0.00          | €       | _            |
|        | c1) SME owner/manager costs  |              | unit cost: 32.1 ▲ ×<br>3 € -                    | units:          | = 0.00€     |               |         |              |
|        | d) Direct costs of subcontracting  |              |   |                 |             | 300.          | 00€     |              |
|        | e) Direct costs of providing financial support   |              |   |                 |             | 400.0         | 00€     |              |
|        | f) Other direct costs  |              |   |                 |             | 200.          | 00€     |              |
|        | g) Indirect costs (= 0.25 * (a + b + c + f - m))   |              |   |                 |             | 73.75         | 5€      |              |
|        | j) Total costs (= a + b + c + d + e + f + g)   |              |   |                 |             | 1,073         | 3.75€   |              |
|        | k) Maximum EU contribution (100%)  |              |   |                 |             | 1,073         | 3.75€   |              |
|        | l) Maximum grant amount  |              | 0   |                 |             | 1,17          | 3.00€   |              |

## Add budget details of linked 3rd parties (if any)

| Project 645530 (GAPLESS)<br>HORLZON 2020<br>Call: H2020-ICT-2014-1<br>Resp. Unit: RTD/J/04<br>H             | Beneficiary 3: UNI<br>Legal Name: UNITED NATIONS INSTITUTE FOR TRAINING AND RE<br>PIC: 997721825 Status: VALIDATED<br>Legal Address: Palais des Nations , 1210 , Geneva Switzerland | PIC: 997787591 | O DE ESTUDOS PARA A INTERVENCAO SOCIAL<br>Status: VALIDATED<br>RODRIGUES SAMPAIO 31 , 1150 278 , LISBOA |          | nancial<br>formation<br>Formation |         |
|---|---|----------------|---|----------|-----------------------------------|---------|
| Financial Data H2020  |   |                |   |          |                                   |         |
| Use of 'costs of in-kind contribution:<br>Use of 'costs of large research infras<br>Individual costs table: | ······································  | .00€           |   |          |                                   |         |
| Cost Category   |   | Unit Cost      | Number of Units   | Subtotal | Total                             | Actions |
| a) Direct personnel costs declared as actu  | al costs  |                |   |          | 2,345.00 €                        |         |
| b) Direct personnel costs declared as aver  | age costs   |                |   |          | 234.00 €                          |         |
| d) Direct costs of subcontracting   |   |                |   |          | 2,345.00 €                        |         |
| e) Direct costs of providing financial suppo  | ort   |                |   |          | 2,345.00 €                        |         |
| f) Other direct costs   |   |                |   |          | 0.00€                             |         |
| g) Indirect costs (= 0.25 * (a + b + f - m))  |   |                |   |          | 36.00 €                           |         |
| j) Total costs (= a + b + d + e + f + g)  |   |                |   |          | 7,305.00 €                        |         |
| k) Maximum EU contribution (100%)   |   |                |   |          | 7,305.00€                         |         |
| l) Maximum grant amount   |   |                |   |          | 5,000.00 €                        |         |

NB: In the proposal, you specified a cumulative budget for each beneficiary and its linked 3<sup>rd</sup> parties. In the grant agreement, this must be resolved into separate budgets. The sum remains unchanged.

#### **Financial information**

- check budget table

#### - prefinancing amount is for information

| Project 888823 (Project 888823)   | Beneficiaries |   | Reporting<br>Periods | GA<br>Information | GA Options | Financial<br>Information | LF Overview | Work<br>Packages | Deliverables | Milestones | Reviews | Critical Risks |
|---|---------------|---|----------------------|-------------------|------------|--------------------------|-------------|------------------|--------------|------------|---------|----------------|
| HORL2010       Call: H2020-INFRAIA-2014-2015       Action : CSA       Resp. Unit: RTD/B/07   Duration: 36 | *             | * | <b>~</b>             |                   | <b>~</b>   | *                        | 1           | *                | *            |            |         |                |
|   |               |   |                      |                   |            | <u>.</u>                 |             |                  |              |            |         |                |

Financial Information Q

|                | Amount  | Percentage |               | in the large |
|----------------|---------|------------|---------------|--------------|
| Prefinancing   | 618.50€ | 50.00 %    | of 1,237.00 € | Default      |
| Guarantee Fund | 61.85€  | 5.00 %     | of 1,237.00 € | Default      |

Cost Table

| Number |           | Beneficiary | Direct<br>personnel<br>costs<br>declared<br>as<br>actual<br>costs | Direct<br>personnel<br>costs<br>declared<br>as<br>average<br>costs | Direct<br>personnel<br>costs<br>declared<br>as<br>unit<br>costs | Direct<br>costs<br>of<br>subcontra | Direct<br>costs<br>of<br>providing<br>financial<br>support | Other<br>direct<br>costs | Indirect<br>costs | Special<br>unit<br>costs | Special<br>unit<br>costs<br>covering<br>direct<br>and<br>indirect<br>costs | Total<br>costs | Maximum<br>EU<br>contributi | Maximum<br>grant<br>amount | Costs<br>of<br>in-kind<br>contributi<br>not<br>used<br>on<br>premises |
|--------|-----------|-------------|---|--|---|------------------------------------|--|--------------------------|-------------------|--------------------------|--|----------------|-----------------------------|----------------------------|---|
| ▶1     | AST       |             | 100.00 €  | 0.00€  | 0.00€   | 300.00€                            | 400.00€  | 200.00€                  | 74.00€            | 0.00€                    | 100.00€  | 1,174.00€      | 1,174.00€                   | 1,173.00€                  | 5.00€   |
| ▶2     | RHP       |             | 105.00 €  | 0.00€  | 0.00€   | 7.00€                              | 8.00€  | 6.00€                    | 2.00€             | 0.00€                    | 5.00€  | 33.00€         | 33.00€                      | 32.00€                     | 2.00€   |
| ▶ 3    | CNRS      |             | 105.00 €  | 0.00€  | 0.00€   | 7.00€                              | 8.00€  | 6.00€                    | 2.00€             | 0.00€                    | 5.00€  | 33.00€         | 33.00€                      | 32.00€                     | 2.00€   |
| ▶4     | LANC UNIV |             | 0.00€   | 0.00€  | 0.00€   | 0.00€                              | 0.00€  | 0.00€                    | 0.00€             | 0.00€                    | 0.00€  | 0.00€          | 0.00€                       | 0.00€                      | 0.00€   |
| TOTAL  |           |             | 310.00 €  | 0.00€  | 0.00 €  | 314.00 €                           | 416.00 €   | 212.00€                  | 78.00€            | 0.00€                    | 110.00 €   | 1,240.00€      | 1,240.00€                   | 1,237.00€                  | 9.00€   |

## Legal & financial overview (read only)

| HORI      | LZ Q 2 0 2 0<br>NFRAIA-2014-2015 Action : CSA |                | General<br>Information | Reporting<br>Periods | GA<br>Information | GA Options | Financial<br>Information | LF Overview | Work<br>Packages | Deliverables   | Milestones      | Reviews    | Critical Risks |
|-----------|---|----------------|------------------------|----------------------|-------------------|------------|--------------------------|-------------|------------------|----------------|-----------------|------------|----------------|
| H• 🗈      |   |                |                        |                      |                   |            |                          |             |                  |                |                 |            |                |
| Legal and | Financial Overview                            |                |                        |                      |                   |            |                          |             |                  |                |                 |            |                |
| Ē         |   |                |                        |                      |                   |            |                          |             |                  |                |                 | 18         | 1              |
| Number    | Legal Name                                    |                |                        |                      |                   |            | Role                     | Legal D     | Jata /           | Financial Data | Lear Appoi      | oin. Lear  | r ext. mandate |
| 1         | AST ADVANCED SPACE TECH                       | HNOLOGIES GMB  | ۶H                     |                      |                   |            | CO                       | Ð           | ,                | Ð              | Ð               |            | <b>₽</b>       |
| 2         | RHP-TECHNOLOGY GMBH &                         | CO KG          |                        |                      |                   |            | BEN                      | Ð           | ,                | ₽ [            |                 | <b>B</b>   |                |
| 3         | CENTRE NATIONAL DE LA RE                      | ECHERCHE SCIE/ | NTIFIQUE               |                      |                   |            | BEN                      | Ð           | 1                | Ð              | Ð               |            | Ð              |
| 4         | LANCASTER UNIVERSITY                          |                |                        |                      |                   |            | BEN                      | Ð           | <b>,</b> .       | Ð              | 5               |            | Ð              |
|           |   |                |                        |                      |                   |            |                          |             |                  | and Life       | Contribution of | Sucher St. | and Singles    |

## Add work packages from Part B of your proposal

| Project 888823 (Projec<br>HORLZ<br>Call: H2020-INFRAIA-20<br>Resp. Unit: RTD/B/07 | N 2020 | Beneficiaries | General<br>Information |   | GA<br>Information | GA Options | Financial<br>Information | LF Overview  | Work<br>Packages | Deliverables | Milestones | Reviews | Critical Risks |
|---|--------|---------------|------------------------|---|-------------------|------------|--------------------------|--------------|------------------|--------------|------------|---------|----------------|
| H+ 📴 📑<br>Work Packages 🤇   |        | _             | _                      | _ | _                 | _          | _                        |              |                  |              | _          |         | SAVE           |
| WOIK Fackages   |        |               |                        |   |                   |            |                          |              |                  |              |            |         | d Work Package |
| Number  | Title  | P             |                        |   | Lead Benefici     | ary        |                          | Total Effort | Start Month      |              |            |         | Actions        |
|   |        |               |                        |   | Total:            |            |                          | 0            |                  |              |            |         |                |
|   |        |               |                        |   |                   |            |                          |              |                  |              |            | Valida  | ate            |

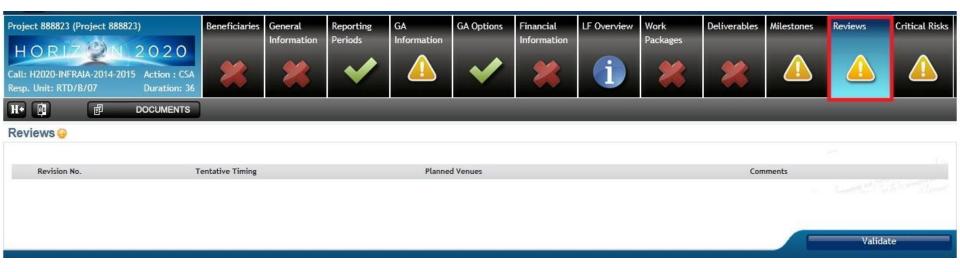
### Add deliverables from Part B of your proposal

| Project 888823 (Project 888823)<br>HORLZON 2020<br>Call: H2020-INFRAIA-2014-2015 Action : CSA<br>Resp. Unit: RTD/B/07 Duration: 36<br>It DOCUMENTS | Beneficiaries | General<br>Information | Reporting<br>Periods | GA<br>Information | GA Options | Financial<br>Information | LF Overview | Work<br>Packages | Deliverables | Milestones | Reviews                | Critical Risks                       |
|--|---------------|------------------------|----------------------|-------------------|------------|--------------------------|-------------|------------------|--------------|------------|------------------------|--------------------------------------|
| Deliverables 😡   |               |                        | Title                |                   |            | Lead Benefi              | iciary      |                  | Type Di      |            | Ad<br>Due Date (in mon | SAVE<br>Id Deliverable<br>It Actions |
|  |               |                        |                      |                   |            |                          |             | r.               | A. E. M.     |            | Validate               |                                      |

#### **Project milestones**

| Project 888823 (Project<br>HORLZ<br>Call: H2020-INFRAIA-20<br>Resp. Unit: RTD/B/07 | 014-2015 Action : CSA<br>Duration: 36 | Beneficiaries | General<br>Information                | Reporting<br>Periods | GA<br>Information | GA Options | Financial<br>Information | LF Overview | Work<br>Packages | Deliverables     | Milestones       | Reviews | Critical Risks |
|--|---------------------------------------|---------------|---------------------------------------|----------------------|-------------------|------------|--------------------------|-------------|------------------|------------------|------------------|---------|----------------|
| Milestones 🤪   |                                       |               |                                       |                      |                   |            |                          |             |                  |                  |                  |         | SAVE           |
|  |                                       |               |                                       |                      |                   |            |                          |             |                  |                  |                  |         | Add Milestone  |
| Number 🔺   | Title                                 |               | Lead Beneficiary Due Date (in months) |                      |                   | hs)        |                          | Descrip     | Wor              | Work Package No. |                  |         |                |
|  |                                       |               |                                       |                      |                   |            |                          |             |                  | i di Karili      | A series and the | Valida  |                |

#### **Project reviews** will be completed by the project officer



# **Risks and mitigation measures** from Part B of your proposal

| Project 888823 (Project 888823)<br>HORIZ 2020<br>Call: H2020-INFRAIA-2014-2015 Action : CSA<br>Resp. Unit: RTD/B/07 Duration: 36<br>H DOCUMENTS | Beneficiaries | General<br>Information | Reporting<br>Periods | GA<br>Information | GA Options | Financial<br>Information | LF Overview     | Work<br>Packages | Deliverables | Milestones | Reviews | Critical Risks |
|---|---------------|------------------------|----------------------|-------------------|------------|--------------------------|-----------------|------------------|--------------|------------|---------|----------------|
| Critical Risks For Implementation   | •             | Descr                  | iption               |                   |            |                          | Risk Mitigation | Measures         |              | Work Pa    | Add C   | SAVE           |
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#### Ethics screen (read only)

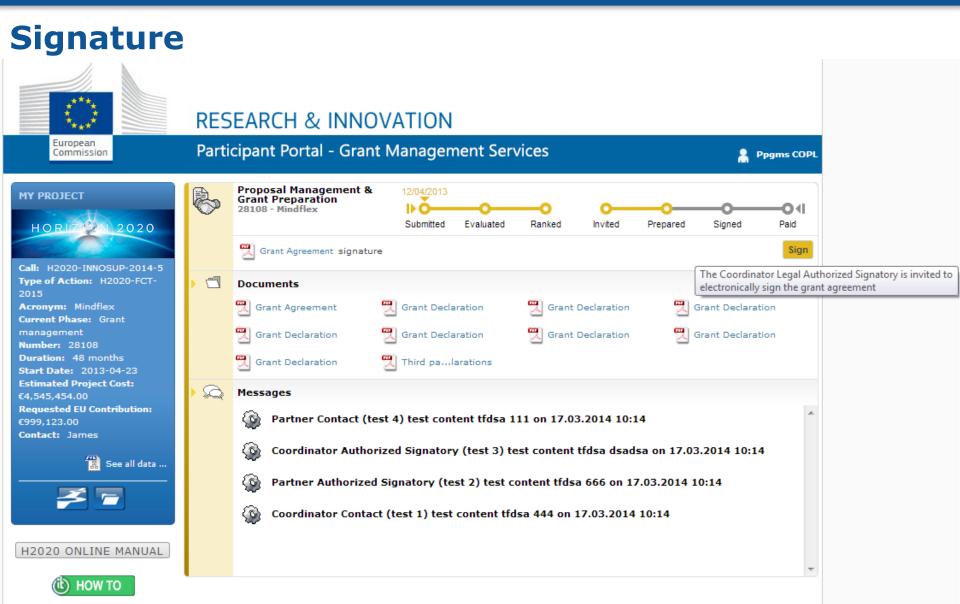
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| Ethics Issues:<br>Ethics Issues:<br>Ethics Clearance: Conditionally cleare<br>Title ARES R- Date Type Comment Comment Open |
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| 1     Personal data protection     blah blah testing ethics requirement     1  |
| 2 Animals Testing before signature   |
| 3 Other ethics issues testing last Issue   |
| 4 Human cell tissues oiuyoyo 1   |

Complete

## Upload Annex 1, Part B (pdf)

| Project 123456 (Example)<br>HORLZOO200<br>Call: H2020-PHC-2014-single-stage Action : RIA<br>Resp. Unit: RTD/E/05 Duration: 48  | Ethics |
|--|--------|
| H• DOCUMENTS   | _      |
| Title  | ZIP    |
| Annex 2a - Additional information on the estimated budget of the action (if unit costs are used)          Browse       Upload         Annex 3 - Accession Forms       Annex 4 - Model for the Financial statement         Annex 5 - Model for the certificate on the financial statements       Annex 6 - Model for the certificate on the methodology |        |

#### **Grant Management Services**



### **Roles** (defining specific access rights)

#### Assigned to an organisation:

- Legal Entity Appointed Representative (LEAR)
- Legal Signatory (LSIGN) ; Financial Signatory (FSIGN)
- Account Administrator (AcAd)

Assigned to a project:

- Coordinator Contact (CoCo); Participant Contact (PaCo)
- Project Legal Signatory (PLSIGN) ; Project Financial Signatory (PFSIGN)
- Task manager (TaMa)
- Team Member (TeMe)

### Roles and access rights (organisation)

| Role  | Read         | Write/<br>Save | Assign/<br>Revoke<br>AcAds | Assign/<br>Revoke<br>LSIGNs<br>and<br>FSIGNs |
|-------|--------------|----------------|----------------------------|--|
| LEAR  | $\checkmark$ | $\checkmark$   | $\checkmark$               | $\checkmark$                                 |
| AcAd  | $\checkmark$ | $\checkmark$   | X                          | $\checkmark$                                 |
| LSIGN | $\checkmark$ | X              | X                          | X  |
| FSIGN | $\checkmark$ | X              | X                          | X  |

### Roles and access rights (project)

| Role   | Read         | Write/<br>Save | Submit<br>to<br>Coord. | Submit<br>to COM | SIGN<br>GA   | SIGN<br>Fin<br>Stat. | Assign<br>/revok<br>e<br>access |
|--------|--------------|----------------|------------------------|------------------|--------------|----------------------|---------------------------------|
| СоСо   | $\checkmark$ | $\checkmark$   | $\checkmark$           | $\checkmark$     | X            | X                    | $\checkmark$                    |
| PaCo   | $\checkmark$ | $\checkmark$   | $\checkmark$           | x                | x            | x                    | $\checkmark$                    |
| ТаМа   | $\checkmark$ | $\checkmark$   | ×                      | ×                | ×            | X                    | X                               |
| ТеМе   | $\checkmark$ | X              | X                      | X                | X            | X                    | X                               |
| PLSIGN | $\checkmark$ | $\checkmark$   | ×                      | X                | $\checkmark$ | X                    | X                               |
| PFSIGN | $\checkmark$ | $\checkmark$   | ×                      | X                | X            | $\checkmark$         | <b>X</b>                        |

# Minimum configuration of access rights for running a project

- ✓ 1 Primary Coordinator Contact (CoCo)
- ✓ 1 Participant Contact (PaCo) per beneficiary
- $\checkmark$  1 LEAR per organisation
- ✓ 1 Legal Signatory (LSIGN) per organisation
- $\checkmark$  1 Financial Signatory (FSIGN) per organisation

One person (= one ECAS account) can cumulate an unlimited number of roles (e.g. owner of a one-person SME can be PaCo, LEAR, LSIGN and FSIGN at the same time)

Example: Consortium with 10 partners: minimum 40 roles for minimum 10 persons

### How to acquire roles/access?

Access rights are managed by the organisations and consortia themselves (two <u>exceptions</u>)

<u>LEAR</u>: <u>paper process</u>, by the legal representative of the organisation, approval by COM

AcAd: by LEAR

LSIGN, FSIGN: by LEAR or AcAd

PCoCo: from proposal, change via COM project officer

CoCo: from proposal or by other CoCo

PaCo, TeMe: from proposal or by CoCo, other PaCo

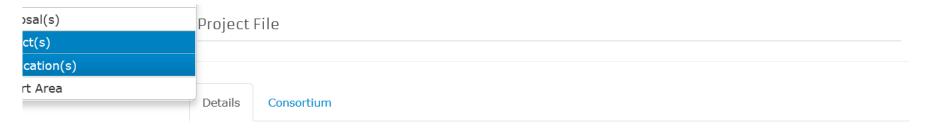
TaMa: by CoCo or PaCo

PLSIGN, PFSIGN: from list of LSIGNs and FSIGNs; by CoCo or PaCo

#### The nomination process for LEARs – documents

- LEAR appointment letter: <u>http://ec.europa.eu/research/participants/data/ref/h2020/gra</u> <u>nts\_manual/lev/h2020-lear-applet\_en.doc</u>
- LEAR role and tasks: <u>http://ec.europa.eu/research/participants/data/ref/h2020/gra</u> <u>nts\_manual/lev/h2020-lear-roltas\_en.doc</u>
- Terms and conditions of use of the electronic exchange system: <u>http://ec.europa.eu/research/participants/data/ref/h2020/gra</u> <u>nts\_manual/lev/h2020-lev-terms-of-use\_en.pdf</u>
- Declaration of consent to the terms and conditions of use: <u>http://ec.europa.eu/research/participants/data/ref/h2020/gra</u> <u>nts\_manual/lev/h2020-lev-declaration-consent\_en.doc</u>

|                                     | ****                |  | RE                                   | SEA      | RC       | H 8     | S      |    |                 |             |            |
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| My Orga<br>My Prop                  | anisation(s         | 5)   |                                      | My       | proje    | ects    |        |    |                 |             |            |
| My Project(s)<br>My Notification(s) |                     | This page enables  |                                      |          |          |         |        |    |                 |             |            |
| My Expe                             | ert Area            |  |                                      | 88       | (T       | i on yo |        |    |                 |             |            |
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|                                     | ESMERALDA           | N Contraction of the second se | H2020-SC5-2014-one-stage H2020 64200 |          |          |         | 642007 | PC | Grant F         | Preparation | VP MP      |
|                                     | EuroDSD             |  | FP7-HEALTH-200                       | 7-A      | F        | FP7     | 201444 | PC | Grant<br>Manage | ement       | FR RD      |
|                                     | Showing 1 to        | 10 of 29 e   | entries.                             |          |          |         |        |    | 1               | 2 3         | $NEXT \to$ |



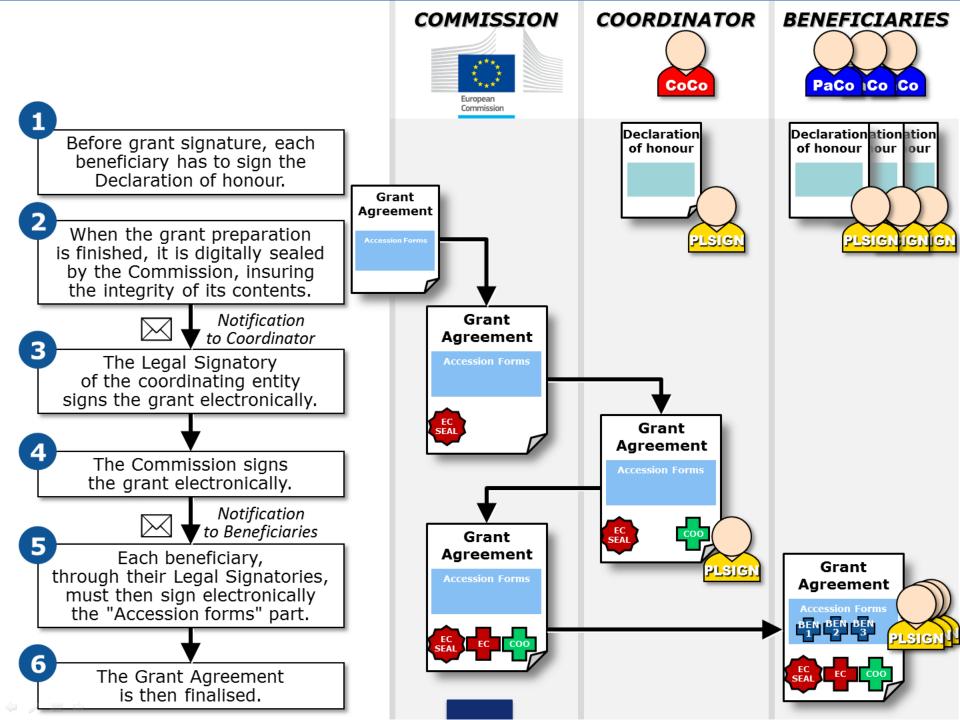
| Title          | Enhancing ecoSysteM sERvices mApping for poLicy and Decision mAking |      |          |  |  |  |  |
|----------------|---|------|----------|--|--|--|--|
| Project ID     | 642007  | Call | 31053723 |  |  |  |  |
| Programme      | H2020   | Rdg  |          |  |  |  |  |
| Keywords       |   |      |          |  |  |  |  |
| Activity Codes | 31000355  |      |          |  |  |  |  |

#### Abstract

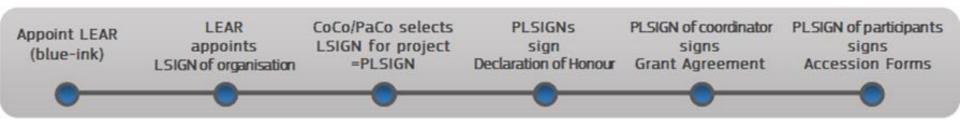
Mapping and assessment of ecosystems and their services (ES) are core to the EU Biodiversity (BD) Strategy. They are essential if we are to make informed decisions. Action 5 sets the requirement for an EU-wide knowledge base designed to be: a primary data source for developing Europe's green infrastructure; resource to identify areas for ecosystem restoration; and, a baseline against which the goal of 'no net loss of BD and ES' can be evaluated. In response to these requirements, ESMERALDA aims to deliver a flexible methodology to provide the building blocks for pan-European and regional assessments. The work will ensure the timely delivery to EU member states in

| Project Acronym        | ESMERAL    | DA              |          |           |      |
|------------------------|------------|-----------------|----------|-----------|------|
| Project ID             | 642007     | Program         | H2020    | RDG       | RTD  |
|                        |            |                 |          |           |      |
| <b>COORDINATOR</b>     | rganisatio | n - ( <b>AS</b> |          |           |      |
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| Project Acronyn | esmera                    | LDA                      |         |             |     |    |   |                                       |                   |   |
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| SCOORDINATO     | <mark>R</mark> Organisati | on - <del>Christia</del> | PALSALO |             |     |    | •   |                                       | EDIT ROLES        |   |
| Address: ,      | OLOHAUG                   |                          |         | 7           |     | DE |   | PI                                    | C: 9000           | • |
| Coordinator C   | Contact                   |                          |         | <b>Foin</b> |     |    | (and the second s | e e e e e e e e e e e e e e e e e e e | <u>متحلدتين :</u> |   |
| Proposed Leg    | al Authorize              | ed Signatory             |         |             |     |    | 6   | <del>Consta</del> tio                 |                   |   |
| Coordinator (   | ontact                    |                          |         | _           |     |    |   |                                       |                   |   |



## E-signature of grant agreements (1/2)



(Before GA signature, each beneficiary must sign declaration on nonexclusion – same signature process as described below)

- 1. COM prepares GA: pdf document, digitally sealed, made available in the PP. PLSIGN of the coordinator is notified.
- 2. PLSIGN of the coordinator logs in, selects project with "MP-Manage Project" action button, finds GA for signature (with possibility to download and print).
- 3. PLSIGN clicks for initiating electronic signature. Pop-up alerts on the signification of this action and asks for confirmation, prompting again for the ECAS password.
- 4. PLSIGN reintroduces ECAS password and

clicks 'Sign".

## E-signature of grant agreements (2/2)

- 5. System creates new version of the pdf, adding third party digital seal, ECAS credentials of the signatory, timestamp; visually replacing the placeholder for the signature by the coordinator.
- 6. LEAR of the coordinator and other relevant actors are notified
- 7. COM authorising officer is notified that GA was signed by the coordinator.
- 8. Following a similar procedure as under 2) to 6), COM authorising officer signs the GA.
- 9. PLSIGNs of all other beneficiaries are notified that GAis ready for their accession.
- PLSIGN of each beneficiary signs (see 2) to 5)) accession form
- 11. LEARs of the beneficiaries having signed the accession form and other relevant actors are notified.

•

| European<br>Commission       External         DPA3 Authentication Service > ECAS Signature         Logout       Change password       Account information       He         Ppgms COPL (ncopippo)       External         ECAS Signature         Welcome Ppgms COPL to the ECAS Signature page. This page allows you to digitally sign a transaction using your ECAS password.         The 127.0.0.1 application is asking you to sign a transaction         The transaction has the following description: Signature of the Grant Agreement 28108-Mindflex as authorised representative of the coordinating legal entity         See the complete transaction         To sign the transaction, please enter your ECAS password         Reason         For signature         Password         Sign  |                     | EUROPEAN COMMISSION AUTHENTICATION SERVICE    |
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Commission

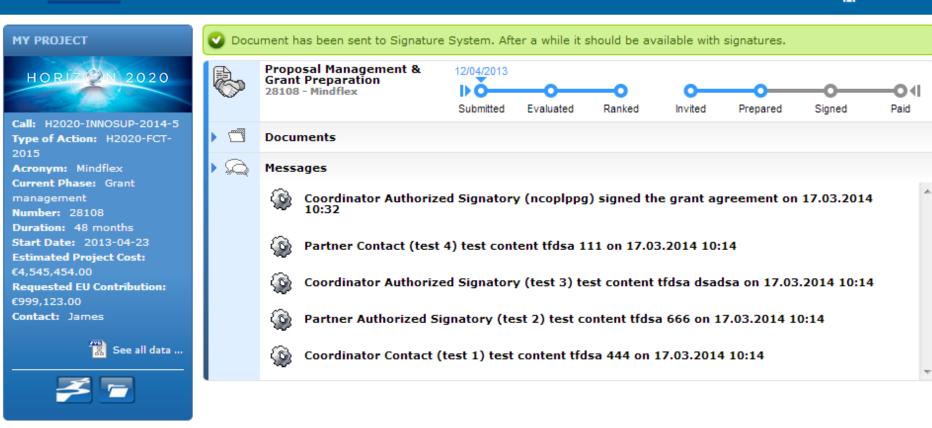
H2020 ONLINE MANUAL

HOW TO

#### **RESEARCH & INNOVATION**

#### Participant Portal - Grant Management Services

🚊 Ppgms COP



#### E-signature of grant agreements concluded

#### **ARTICLE 58 — ENTRY INTO FORCE OF THE AGREEMENT**

The Agreement will enter into force on the day of signature by the *Agency* or the beneficiary, depending on which is later.

#### SIGNATURES

For the beneficiary

with ECAS id signed in the Participant Portal on 29/08/2014 at 11:08:30 (transaction id Sigld-149aMIV26gNACxL0WtlyzhOrB2a8nrSzyu6lhzzMJcgehICB43sWfsCbybh WYbvx4zJFEeUzWy7c0QIPhFdBdozvw8O-Jj71zxYb8yrRuMI89j7Uci-SIMggdYKZVbA9a2nbstHZROJ3RESK3FKCklul4dUczK). Timestamp by third party at Fri Aug 29 11:08:32 CEST 2014

#### For the Agency



#### **Consortium Agreement**

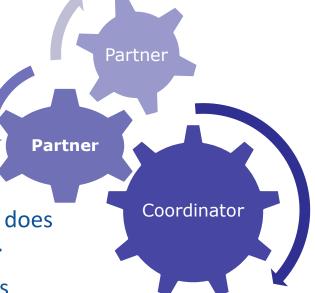


Article 41.3 of the H2020 Model Grant Agreement

- Characteristics
- It is a private agreement between the beneficiaries and does not involve the EC (which, however, provides guidance).
- Deals with the rights and obligations of the beneficiaries amongst themselves.

Examples: internal organisation, distribution of EU funding, additional rules on IPR, settlement of disputes, etc.

- In principle to be concluded before signing the Grant Agreement
- Recommended to use DESCA version: http://www.desca-2020.eu/latest-version-of-desca/desca-2020-version-1/



#### **Consortium Agreement**

#### Consortium Agreement (MGA Art. 41.3)

- Is mandatory unless the work programme says otherwise
- There will be a template like the DESCA template
- The Consortium Agreement should deal with:
  - internal organisation
  - distribution of EU funding
  - additional matters regarding Results and Background
  - settlement of internal disputes
  - confidentiality
  - liability and indemnification
  - receipts
  - grant reduction
  - etc.



# HORIZON 2020

# **Thanks for your attention!**

More: <a href="http://ec.europa.eu/research/participants/portal">http://ec.europa.eu/research/participants/portal</a>